









GUIDE TO

Con-way® Services

SERVICE	GROUP / SERVICE NAME	SERVICE FEATURES / BENEFITS	SERVICE AREA	WEBSITE / PHONE
Less-Than-Truckload (LTL)	 Con-way Freight	<ul style="list-style-type: none"> • Most direct delivery points (U.S. & Canada) • Local, regional, transcontinental service • Industry-leading transit times • 98% on-time in Next-Day lanes • Over 460 service centers • Extensive e-Business capabilities • Inbound LTL services • Over 15,000 dock doors • 27,000 well-maintained tractors and trailers • Con-way guaranteed service – two ways to guarantee <ul style="list-style-type: none"> - Free for all shipments moving under current Con-way Tariff CNWY-599 - All other tariffs 20% premium on already discounted rate • Con-way Offshore services – single-source shipping to Alaska, Hawaii, Puerto Rico, the Caribbean and The Bahamas 	U.S. including AK, HI, PR, Canada, Mexico	www.con-way.com/freight Call your local Con-way Freight service center
	 Con-way Freight-Canada			
	 Con-way Mexico			
Trans-continental LTL at lower cost than our express LTL service	 Con-way Freight RateSaver	<ul style="list-style-type: none"> • Another Con-way transcontinental option • When transit time is less important than cost • Two-day delivery window • Traditional Con-way LTL advantages • All e-business website functions • Separate pricing 	RateSaver connects the coastal states of WA, OR and CA to ND, SD, KS, NE, OK, TX, MN, IA, MO, AR and LA, plus all states and Canadian provinces east of the Mississippi river.	www.con-way.com/freight Call your local Con-way Freight service center
Truckload	 Con-way Truckload Services	<ul style="list-style-type: none"> • Integrated network of 15,000 third-party carriers delivers on-demand scalable capacity for regional, interregional and transcontinental shipping • Same-day pricing and aggressive transit times, plus on-time pickup and delivery • Proof-of-delivery • Flexible “Best Match” solutions: the right equipment exactly when and where it’s needed, including 53-foot dry vans, flat beds, reefers, specialized equipment and intermodal solutions 	Continental U.S.	www.con-way.com/truckload Toll-free 800-763-2222

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<p>Trans-Pacific LCL/LTL</p>	 <p>OCEAN GUARANTEED. <small>Powered by APL Logistics & Con-way Freight</small></p> <p>Trans-Pacific LCL/LTL</p>	<ul style="list-style-type: none"> • Port-to-door LCL/LTL service from China, Korea, Japan, Singapore and Taiwan to final U.S. destinations • Day-definite delivery guarantee • Simple zone pricing • Powered by APL Logistics and Con-way Freight • Guaranteed transit times – 20% discount on total shipping bill if shipment is late • Faster than conventional/ocean freight, far less costly than air by up to 75% • Single-provider convenience, accountability and invoicing • Complete shipment tracking from port of departure to final delivery • One invoice 	<p>China, Korea, Japan, Singapore and Taiwan to Continental U.S.</p>	<p>www.aplogistics.com Toll-free 866-896-2005</p>
<p>Caribbean LTL/LCL</p>	 <p>TropicalDirect™ <small>Powered by I. Con-way Freight and Tropical Shipping</small></p> <p>Caribbean LTL/LCL</p>	<ul style="list-style-type: none"> • Fast, seamless LTL/LCL door-to-port shipping, to more than 30 Bahamian and Caribbean ports • Single-provider accountability and security – less freight handling, less risk of damage • Fast, easy and convenient – one call, one point of contact • All-inclusive door-to-port pricing – saves time, simplifies transportation costing, reduces paperwork • Complete end-to-end shipment tracking for greater visibility • Expert documentation support – assures accuracy, prevents delays • From continental U.S. origins direct to our dedicated departure port in Port Everglades, Florida 	<p>Continental U.S. to The Bahamas, Caribbean, British Virgin Islands, Turks and Caicos Islands, U.S. Virgin Islands, Cayman Islands</p>	<p>www.tropical.com www.con-way.com/tropicaldirect 1-800-874-3848</p>
<p>Global Supply Chain Management Services</p>	 <p>MENLO® WORLDWIDE <small>A CON-WAY COMPANY</small></p> <p>Menlo Worldwide</p>	<ul style="list-style-type: none"> • Transportation management services • Warehouse management services <ul style="list-style-type: none"> - Next-day delivery to 98% of U.S. population - Real-time order and inventory visibility - Services include: picking and packing, kitting and light assembly, reverse logistics, and inventory liquidation • Supply-chain management technology solutions • Collaborative supply-chain services • Value-added services • Consulting services 	<p>Major markets throughout North America, South America, Europe, Asia and Australia</p>	<p>www.menloworldwide.com (650) 378-5200</p>