

## Con-Way Connections to American Offshore Markets

When you need to move products and materials from the contiguous United States, Mexico and Canada to offshore American markets, call Con-way Freight. Our one-invoice, single-source service is your assurance of seamless convenient and reliable, on-time shipping to Hawaii, Alaska, or Puerto Rico. Frequent, flexible sailing schedules meet your requirements and your customers' needs. And, our user-friendly e-business website makes offshore shipping faster and easier than ever.

### Extensive Network Coverage

With over 460 Con-way service centers in North America, Con-way Freight offers more direct LTL service to more locations than any other carrier. This ability to move freight quickly and efficiently assures better, faster shipment of your finished products and raw materials to offshore markets.

### Superior Reliability

Throughout North America, 98 percent of Con-way's next-day shipments arrive on time, so your cargo gets to key ports for the earliest possible sailings.

### Convenient E-Business Access

On [www.con-way.com/freight](http://www.con-way.com/freight), you can obtain rate quotes, request shipment pickups, create an electronic Bill of Lading, print shipping documents, receive shipment status updates via email, track shipments, view delivery receipts, receive invoices, and access historical shipment and performance reports. You can also create a personal log-in page that automatically displays the shipping tool you use most.

### Multiple Weekly Sailings

Frequent, flexible sailing schedules meet your requirements and your customers' needs. Complete, up-to-date sailing schedules are available on [www.con-way.com/freight](http://www.con-way.com/freight).

### Quick, Single-Source Pricing

Through rates, including ocean pricing, are available from the Con-way ExpressRate pricing program. You can download ExpressRate from the Con-way website, or contact a local Con-way account executive to receive an ExpressRate CD.

Your shipment's total pricing is based, in part, on density per cubic foot for the ocean portion of the carriage. To calculate the volume of your shipment in cubic feet, follow these steps:

- Multiply length by width by height (in inches).
- Divide the total number of inches by 1,728 (number of cubic inches in one cubic foot).
- Example: 36" x 36" x 48" = 62,208.

$$62,208 \div 1,728 = 36$$

The volume of this shipment is 36 cubic feet.

### Single-Carrier Responsibility

Con-way takes full responsibility for your shipments to any destination in Hawaii, Alaska, or Puerto Rico.

### Flexible Billing, One Invoice

Specify the billing option you prefer – prepaid, collect, prepaid to port, collect beyond, etc. All land and sea shipping costs are consolidated in a single freight-bill invoice.



Con-way®

Con-way  
FREIGHT  
Con-way  
TRUCKLOAD SERVICES  
MENLO  
WORLDWIDE

[www.con-way.com](http://www.con-way.com)

ISO 9001 & 14001



Single-Source  
Shipping Services  
To Offshore  
American Markets



Con-way®  
FREIGHT

The 50th U.S. state is a vibrant and growing market for tourism and hospitality supplies, construction materials, agricultural products, and infrastructure systems.

All shipments are land-rated to the nearest West Coast port, and embark from port facilities in Los Angeles for trans-shipment to:

- Any location in Hawaii
- Any island

**Con-way makes shipping to Hawaii fast and easy.** Simply call your local Con-way service center, or go to our website, [www.con-way.com/freight](http://www.con-way.com/freight), for a current schedule of West Coast sailings. Tell us when your shipment will be ready for pickup and where you want it delivered. We'll take it from there.

# Hawaii



Con-way Hawaii Desk:  
**(800)886-8574**  
Online E-Business Access:  
[con-way.com/freight](http://con-way.com/freight)

Con-way freight delivers construction materials, oil-industry equipment, and consumer products to support Alaska's dynamic economy.

For quick, frequent, cost-effective transportation from the lower 48 states, Mexico and ten Canadian provinces to any destination in Alaska, rely on Con-way's year-round Alaska service, with:

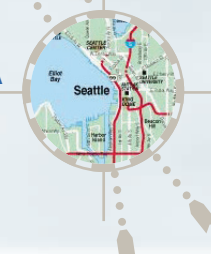
- **Multiple weekly sailings** from Seattle to Juneau or Anchorage.
- **Extensive, scheduled service within Alaska**, in cooperation with **Lynden Transport**, the premier carrier serving Alaska.

# Alaska



**Shipping arrangements are convenient and simple.** Just call your Con-way representative, or visit our website, [www.con-way.com/freight](http://www.con-way.com/freight), for a complete, up-to-date schedule of frequent sailings from the West Coast. Give us the basic information, and we'll take care of the details.

Seattle, WA



Con-way Alaska Desk:  
**(800)886-8574**  
Online E-Business Access:  
[con-way.com/freight](http://con-way.com/freight)

The Commonwealth of Puerto Rico is an expanding market for hospitality products, manufacturing components, energy products, food processing equipment and pharmaceuticals.

**Con-way delivers a key competitive advantage:** the fastest, most direct shipping service from the continental U.S. and ten Canadian provinces to Puerto Rico.

- **With multiple weekly sailings** from Elizabeth, New Jersey or Jacksonville, Florida, your LTL southbound shipments arrive in Puerto Rico days ahead of conventional barge transport.
- **While shipments are in transit**, Con-way's Puerto Rico specialists coordinate with the consignee and expedite document processing.

- **The Con-way San Juan** service center is located within a "free trade zone." This enables faster document processing and faster deliveries. No ocean Bill of Lading is required.

- **Warehousing is available for all inbound shipments.**

**To arrange shipping services** from North America to Puerto Rico, call your Con-way representative, or visit our website, [www.con-way.com/freight](http://www.con-way.com/freight). Consignees may be subject to Puerto Rico's excise tax.

# Puerto Rico



Elizabeth, NJ

• 4 days port-to-port



Jacksonville, FL

• 3 days port-to-port

San Juan

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Online E-Business Access:  
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