



Never Settle for Less.

## **OUR COMPANY**

## Work with the best — get the Menlo advantage

Menlo Worldwide Logistics specializes in the integration of all functions across the supply chain, from sourcing of raw materials, through product manufacturing to the distribution of finished goods.

By leveraging lean logistics, leading-edge technologies and best-in-class service, our flexible and cost-efficient supply chain solutions make it easy to do business with us and ensure your customers achieve their business objectives while improving performance.

With our global presence and our track record of success, top-tier companies around the world look to Menlo Worldwide Logistics for innovative solutions to execute business strategies, improve customer service, accelerate order cycle times, and tighten control of the supply chain — all while reducing costs in transportation, inventory and order fulfillment.

As a pioneer in the 3PL industry, Menlo has a solid footprint in North America, China, Southeast Asia and Europe, with additional operations in Australia, India and South America. In addition to our contract logistics operations, Menlo also provides our customers transactional transportation services across multiple modes — dry van and refrigerated truckload, intermodal, flatbed, heavy haul and specialized — through our freight brokerage service, Con-way Multimodal.

Distribution	<ul><li>Dedicated and multi-client warehousing</li><li>Cross docks, VMIs</li><li>Export/import consolidation programs</li></ul>
Transportation Management	<ul><li>Domestic (in-country) transportation management</li><li>Global forwarder management (air and ocean)</li><li>Freight brokerage</li></ul>
Value-Added Services	<ul><li>Light assembly</li><li>Postponement</li><li>Kitting</li><li>Packaging/labeling</li><li>Staging</li><li>Configuration</li></ul>
Integrated Logistics Management	<ul> <li>End-to-end global supply chain management</li> <li>Inventory visibility and proactive event management</li> </ul>
Solutions Engineering/Consulting	<ul> <li>Logistics solution design</li> <li>Network configuration/planning</li> <li>Supply chain analytics</li> </ul>

Supply chain analytics









At Menlo, our 4PL solutions are focused on collaboration — we work with you to create a flexible supply chain solution that supports your unique corporate strategy while increasing supply chain savings and service improvements. The value the 4PL delivers to a customer is primarily built upon savings realized through the integration of their supply chain, the monitoring and management of supply chain performance and the implementation of continuous improvement programs within the customer's organization. The objective is the elimination of waste and an increase in supply chain competencies.

## Lean philosophy

Menlo has integrated lean principles into every aspect of our company, from long-term strategy to daily operations. This commitment is the foundation of the continuous improvement programs we develop for each of our customers. Lean is not a program, a project or a part-time process; it is our core operating philosophy and a fundamental part of how we do our daily work. Instead of reactively focusing on problems, we proactively focus on flow, adding value and reducing waste.

As a SmartWay<sup>SM</sup> partner since 2007, Menlo Worldwide Logistics is committed to reducing our carbon footprint as well as your own supply chain's. Our goal is to achieve a sustainable business model while being a good steward of the environment and the communities where we live and operate.

At Menlo Worldwide Logistics, we deliver operational excellence globally on five continents through superior people, processes and technology. This gives our employees challenging and rewarding careers, our customers competitive advantages and our shareholders sustained value. At Menlo we are driven by our core values of **Safety, Leadership, Integrity, Commitment** and **Excellence**.

"Having a trusted third party logistics provider like Menlo for collaboration is key. They have played a major role in our manufacturing-to-channel-partner delivery program, and have made my job that much easier."

Tom HealyDirector of DCOperations for HP

## **Menlo Worldwide Logistics**

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