



# CON-WAY INC. — A LEADER IN TRANSPORTATION AND LOGISTICS

Con-way and its operating companies provide our customers with competitive advantage at every turn. Whether it's across town, across North America, or around the world, we lead the industry with a portfolio of offerings ranging from less-than-truckload (LTL), full truckload and logistics. Con-way and its subsidiaries operate from more than 500 locations across North America and in 17 countries across five continents, delivering value from one end of the global supply chain to the other.

Con-way's operating companies combine the resources of its more than 30,000 professionals, decades of experience and industry leadership, and the financial stability of a \$4.7B publicly traded company to create competitive advantage for customers and shareholders alike.

→ **CON-WAY INC.** (NYSE:CNW), based in San Mateo, Calif., is a \$4.7-billion freight transportation and logistics services company. Con-way delivers industry-leading services through three primary operating companies: Con-way Freight, Con-way Truckload and Menlo Worldwide Logistics. These operating units provide day-definite less-than-truckload, full truckload and intermodal freight transportation; logistics, warehousing and supply chain management services; and trailer manufacturing.

→ **CON-WAY TRUCKLOAD**, based in Joplin, Mo., is a leading provider of expedited, time-definite full-truckload transportation services across North America. Con-way's asset-based operations provide industry-leading capacity and consistently superior, on-time performance. The company provides full-truckload transportation serving the transcontinental shipping needs of commercial and industrial businesses. Additionally, Con-way's non-asset-based operation, Con-way Multimodal, provides truckload capacity where and when our customers need it, and delivery performance consistent with the high standards they have come to expect from a Con-way company.

→ **MENLO WORLDWIDE LOGISTICS**, based in San Mateo, Calif., designs and implements logistics solutions that become our customers' greatest competitive advantage in their global supply chains. Menlo helps our customers achieve their business objectives and improve performance while delivering the lowest total cost. Menlo provides consulting to determine optimal network design, and creates value when we implement this strategy. Menlo has developed and executed this plan for some of the top companies around the globe.

→ **CON-WAY FREIGHT**, based in Ann Arbor, Mich., delivers fast, consistent less-than-truckload (LTL) performance, comprehensive direct coverage to markets of every size, and best-in-class service across North America. Con-way Freight's single network of more than 400 operating locations ensures reliable and seamless coverage nationwide. This network drives Con-way Freight's industry-leading transit times in local, regional and national markets. Con-way Freight also extends our customers' reach by providing full-service LTL throughout Canada and cross-border service to and from Mexico.

**GUIDED BY THE VALUES OF SAFETY, INTEGRITY, COMMITMENT AND EXCELLENCE, WE PROVIDE SERVICE EXCELLENCE TO OUR CUSTOMERS, CHALLENGING AND REWARDING CAREERS FOR EMPLOYEES AND A SUPERIOR RETURN ON SHAREHOLDER INVESTMENT.**

