

Con-way Inc.
Consolidated Statements of Operating Results
(Dollars in thousands except per share amounts)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2009	2008	2009	2008
REVENUES				
Freight	\$ 683,866	\$ 640,305	\$ 2,574,300 [b]	\$ 3,015,959
Logistics [a]	338,220	373,117	1,326,013	1,511,611
Truckload	93,632	110,937	365,122	505,201
Other	815	1,023	3,804	4,046
	<u>\$ 1,116,533</u>	<u>\$ 1,125,382</u>	<u>\$ 4,269,239</u>	<u>\$ 5,036,817</u>
OPERATING INCOME (LOSS)				
Freight	\$ 2,835	\$ (9,390) [c]	\$ 51,258 [b]	\$ 165,169 [c]
Logistics	5,923	(38,578) [d]	28,228	(23,683) [d]
Truckload	8,208	14,488	(106,971) [e]	52,395
Other	318	(1,683)	1,557	(1,259)
	<u>17,284</u>	<u>(35,163)</u>	<u>(25,928)</u>	<u>192,622</u>
Other Expense, net	<u>16,137</u>	<u>14,458</u>	<u>64,341</u>	<u>57,705</u>
Income (Loss) before Income Tax Provision (Benefit)	<u>1,147</u>	<u>(49,621)</u>	<u>(90,269)</u>	<u>134,917</u>
Income Tax Provision (Benefit)	<u>3,076</u>	<u>(1,642)</u>	<u>17,478</u>	<u>69,494</u>
Income (Loss) from Continuing Operations	<u>(1,929)</u>	<u>(47,979)</u>	<u>(107,747)</u>	<u>65,423</u>
Discontinued Operations, net of tax				
Gain from Disposal	<u>-</u>	<u>6,717</u>	<u>-</u>	<u>8,326</u>
	<u>-</u>	<u>6,717</u>	<u>-</u>	<u>8,326</u>
Net Income (Loss)	<u>(1,929)</u>	<u>(41,262)</u>	<u>(107,747)</u>	<u>73,749</u>
Preferred Stock Dividends	<u>-</u>	<u>1,760</u>	<u>3,189</u>	<u>6,788</u>
NET INCOME (LOSS) APPLICABLE TO COMMON SHAREHOLDERS	<u>\$ (1,929)</u>	<u>\$ (43,022)</u>	<u>\$ (110,936)</u>	<u>\$ 66,961</u>
NET INCOME (LOSS) FROM CONTINUING OPERATIONS APPLICABLE TO COMMON SHAREHOLDERS	<u>\$ (1,929)</u>	<u>\$ (49,739)</u>	<u>\$ (110,936)</u>	<u>\$ 58,635</u>
Weighted-Average Common Shares Outstanding				
Basic	49,057,690	45,605,592	47,525,862	45,427,317
Diluted	49,057,690	45,605,592	47,525,862	48,619,292
Earnings (Loss) Per Common Share				
Basic				
Net Income (Loss) from Continuing Operations	\$ (0.04)	\$ (1.09)	\$ (2.33)	\$ 1.29
Gain from Disposal	-	0.15	-	0.18
	<u>\$ (0.04)</u>	<u>\$ (0.94)</u>	<u>\$ (2.33)</u>	<u>\$ 1.47</u>
Diluted				
Net Income (Loss) from Continuing Operations	\$ (0.04)	\$ (1.09)	\$ (2.33)	\$ 1.23
Gain from Disposal	-	0.15	-	0.17
	<u>\$ (0.04)</u>	<u>\$ (0.94)</u>	<u>\$ (2.33)</u>	<u>\$ 1.40</u>
[a] Logistics' net revenues				
Revenues	\$ 338,220	\$ 373,117	\$ 1,326,013	\$ 1,511,611
Purchased transportation expense	<u>(205,168)</u>	<u>(243,852)</u>	<u>(811,712)</u>	<u>(1,001,775)</u>
Net revenues	<u>\$ 133,052</u>	<u>\$ 129,265</u>	<u>\$ 514,301</u>	<u>\$ 509,836</u>

[b] The twelve months ended December 31, 2009 include a change in accounting estimate, which increased the allowance for revenue adjustments and decreased both revenue and operating income by \$5.4 million (\$0.07 per diluted share).

[c] The three and twelve months ended December 31, 2008 include expense associated with restructuring activities of \$21.3 million (\$0.28 per diluted share) and \$26.5 million (\$0.33 per diluted share), respectively.

[d] The three and twelve months ended December 31, 2008 include fourth-quarter charges of \$31.8 million (\$0.70 and \$0.65 per diluted share, respectively) for goodwill impairment, \$6.0 million (\$0.10 and \$0.09 per diluted share, respectively) for the impairment of a customer-relationship intangible asset and \$4.9 million (\$0.11 and \$0.10 per diluted share, respectively) for the write-down of an acquisition-related receivable.

[e] The twelve months ended December 31, 2009 include a goodwill impairment charge of \$134.8 million (\$2.83 per share).