

Con-Way Connections to Offshore American Markets

When you need to move products and materials from the contiguous United States, Mexico and Canada to offshore American markets, call Con-Way. Our one-invoice, single-source services deliver everything you need for convenient, reliable, on-time shipping to Hawaii, Alaska, or Puerto Rico. Frequent, flexible sailing schedules meet your requirements and your customers' needs. And, our user-friendly e-business web site makes offshore shipping faster and easier than ever.

Extensive Network Coverage

More than 438 Con-Way service centers in North America move finished products and raw materials to key offshore American markets. Con-Way offers more direct LTL service to more locations than any other carrier.

Superior Reliability

Your cargo is delivered to key ports for the earliest possible sailing because, throughout North America, 98 percent of Con-Way's shipments arrive on time.

Convenient E-Business Access

With Con-Way's web site, www.con-way.com, you can receive shipment status updates via e-mail, create an Electronic Bill of Lading, arrange shipment pickups, track shipments to delivery, access historical shipment and performance reports, print shipping documents, obtain rate quotes and more.

Multiple Weekly Sailings

Frequent, flexible sailing schedules meet your requirements and your customers' needs. Complete, up-to-date sailing schedules are available on Con-Way's web site.

Quick, Single-Source Pricing

Through rates, including ocean pricing, are available from the Con-Way ExpressRate pricing program. You can download ExpressRate from the Con-Way web site, or contact a local Con-Way account executive to receive a CD or set of disks.

Your shipment's total pricing is based, in part, on density per cubic foot for the ocean portion of the carriage. To calculate the volume of your shipment in cubic feet, follow these steps:

- Multiply length by width by height (in inches).
- Divide the total number of inches by 1,728 (number of cubic inches in one cubic foot).
- Example: $36" \times 36" \times 48" = 62,208$.
 $62,208 \div 1,728 = 36$

The volume of this shipment is 36 cubic feet.

Single-Carrier Responsibility

Con-Way takes full responsibility for your shipments to any destination in Hawaii, Alaska, or Puerto Rico.

Flexible Billing, One Invoice

Specify the billing option you prefer – prepaid, collect, prepaid to port, collect beyond, etc. All land and sea shipping costs are consolidated in a freight-bill invoice.



Con-Way Stands For Superior Transportation Solutions.

Air
LTL
Expedite
Logistics
Warehousing
Truckload



Your Business Drives Us
www.con-way.com

Con-Way Central Express • Con-Way Western Express • Con-Way Southern Express
Con-Way Canada Express • Con-Way Mexico Express



Single-Source Shipping Services To Offshore American Markets



CON-WAY

The 50th U.S. state is a vibrant and growing market for tourism and hospitality supplies, construction materials, agricultural products, and infrastructure systems.

All shipments are land-rated to the nearest West Coast port, and embark from port facilities in Los Angeles for transshipment to:

- Any location in Hawaii
- Any island

Con-Way makes shipping to Hawaii fast and easy. Simply call your local Con-Way service center, or go to our web site, www.con-way.com, for a current schedule of West Coast sailings. Tell us when your shipment will be ready for pickup and where you want it delivered. We'll take it from there.

Hawaii



Con-Way Hawaii Desk:
(800)886-8574
Online E-Business Access:
www.con-way.com

Con-Way delivers construction materials, oil-industry equipment, and consumer products to support Alaska's dynamic economy.

For quick, frequent, cost-effective transportation from the lower 48 states, Mexico and nine Canadian provinces to any destination in Alaska, rely on Con-Way's year-round Alaska service, with:

- Multiple weekly sailings from Seattle to Juneau or Anchorage
- Extensive, scheduled service within Alaska, in cooperation with Lynden Transport, the premier carrier serving Alaska

Alaska



Shipping arrangements are convenient and simple. Just call your Con-Way representative, or visit our web site, www.con-way.com, for a complete, up-to-date schedule of frequent sailings from the West Coast. Give us the basic information, and we'll take care of the details.

Con-Way Alaska Desk:
(800)886-8574
Online E-Business Access:
www.con-way.com

The Commonwealth of Puerto Rico is an expanding market for hospitality products, manufacturing components, energy products, food processing equipment and pharmaceuticals.

Con-Way delivers a key competitive advantage: the fastest, most direct shipping service from the continental U.S. and nine Canadian provinces to Puerto Rico.

- With multiple weekly sailings from Elizabeth, New Jersey or Jacksonville, Florida, your shipments arrive in Puerto Rico days ahead of conventional barge transport.
- While shipments are in transit, Con-Way's Puerto Rico specialists coordinate with the consignee and expedite document processing.

Puerto Rico



- The Con-Way San Juan service center is located within a "free trade zone." This enables faster document processing and faster deliveries. No ocean Bill of Lading is required.
- Warehousing is available for all inbound shipments.

To arrange shipping services from North America to Puerto Rico, call your Con-Way representative, or visit our web site, www.con-way.com. Consignees may be subject to Puerto Rico's excise tax.

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