



Other Carriers May Promise On-Time Delivery. Con-way Freight *Guarantees* It ... FREE!

*Here's Guaranteed LTL Service
That Gives You Peace of Mind –
Automatically!*

Worried about on-time delivery of your LTL shipments? Relax. If you're using the current Con-way CNWY-599 Tariff, your Con-way Freight shipments are guaranteed FREE, **automatically**. That means every one of your CNWY-599 Tariff shipments to any Con-way direct service point in the U.S. and Canada is covered by Con-way's-guaranteed service.*

In the unlikely event a service failure should occur, you'll qualify for a \$0.00 invoice, including net line-haul charges and fuel surcharges. The shipment must be ready for

pickup by 5 p.m. local time. For consideration of a claim, simply file a service-failure form on the Con-way website within seven days after the scheduled date of delivery. No program pre-approvals or sign-up required. At Con-way, **it's on time or it's on us!***** Now that's peace of mind.

Our performance edge: Over 460 service centers throughout North America – more than any other single LTL carrier – all linked by a single computer system. And that means more next-day lanes, shorter transit times and unequalled North American coverage. Whether you're shipping across town or across North America, Con-way gives you a guaranteed delivery advantage.

Extend Your Guaranteed Advantage with Con-way Freight Inbound Service. Don't forget to specify Con-way for your inbound deliveries. Con-way inbound service

can help you maintain just-in-time production schedules while helping reduce ordering cycles and raw material inventories. You'll also simplify transportation planning and preserve your negotiated, discounted pricing. Best of all you can guarantee on-time delivery, just as you do with your regular Con-way shipments.

To put the Con-way guaranteed advantage to work in your business, call your Con-way Freight representative or service center today. **Or tap the power of e-business at www.con-way.com/freight.** While you're there, click on **My Home** to register for the time-saving, one-click personalized shipping tools you use the most.

*Points not served direct, temperature-controlled items, shipments marked for, or which require liftgate service, hazardous material shipments, and shipments affected by acts of God are excluded from Con-way guaranteed service.

**Accessorial service charges are not eliminated.

Con-way®

Con-way®
FREIGHT
Con-way®
TRUCKLOAD SERVICES
MENLO
WORLDWIDE

Business Advantage : Delivered



Critical LTL Shipment? We'll Get it There On Time ... *Guaranteed!*

*Our Guaranteed LTL Service
Gives You Peace of Mind –
for just 20% more!*

In today's just-in-time world, even small shipping delays can be a major concern. Your advantage? Con-way's on-time delivery guarantee. Con-way can guarantee delivery of any shipment to any Con-way direct service point in the U.S. and Canada.* And it's easy. Simply indicate "guaranteed" on your BOL or eBol, and we'll add just 20% to your already discounted rate. We'll label your shipment *Guaranteed*, and give it special handling and tracking.

If your shipment fails to arrive on the day scheduled, you'll receive a \$0.00 invoice, for net linehaul charges as well as fuel surcharges – *automatically*. There's no claim to file. With Con-way's guaranteed service, **it's on time or it's on us!***** Now that's peace of mind.

Our performance edge: Over 460 service centers throughout North America – more than any other single LTL carrier – all linked by a single computer system. And that means more next-day lanes, shorter transit times and unequalled North American coverage. Whether your shipping across town or across North America, Con-way gives you a guaranteed delivery advantage.

Con-way Freight Inbound – Another Way to Guarantee Success. Con-way inbound service can help you maintain just-in-time

production schedules while helping reduce ordering cycles and raw material inventories. You'll also simplify transportation planning and preserve your negotiated, discounted pricing. Best of all, you can *guarantee* on-time delivery, just as you do with your regular Con-way shipments.

To put the Con-way guaranteed advantage to work in your business, call your Con-way Freight representative or service center today. **Or tap the power of e-business at www.con-way.com/freight.** While you're there, click on **My Home** to register for the time-saving, one-click personalized shipping tools you use the most.

*Points not served direct, temperature-controlled items, shipments marked for, or which require liftgate service, hazardous material shipments, and shipments affected by acts of God are excluded from Con-way guaranteed service.

**Accessorial service charges are not eliminated.

Con-way

Con-way
FREIGHT
Con-way
TRUCKLOAD SERVICES
MENLO
WORLDWIDE

Business Advantage : Delivered