

CNF TRANSPORTATION INC.

CONDENSED STATEMENTS OF CONSOLIDATED OPERATIONS

(Dollars in thousands except per share amounts)

	Three Months Ended March 31	
	1997	1996
REVENUES		
Con-Way Transportation Services	\$ 334,458	\$ 301,841
Emery Worldwide	508,552	446,599
Other	99,618	99,433
	\$ 942,628	\$ 847,873
OPERATING INCOME		
Con-Way Transportation Services	\$ 28,477	\$ 20,384
Emery Worldwide	18,507	11,500
Other	3,383	3,330
	50,367	35,214
OTHER EXPENSE, NET	10,195	9,531
Income from continuing operations before income taxes	40,172	25,683
Income taxes	18,228	12,020
Net income from continuing operations	21,944	13,663
Loss from discontinued operations net of income tax benefits	-	(13,383)
Preferred stock dividends	1,939	2,134
NET INCOME (LOSS) APPLICABLE TO COMMON SHAREHOLDERS	\$ 20,005	\$ (1,854)
Average Common Shares Outstanding		
Primary (1)	46,465,385	44,925,741
Fully Diluted (2)	50,933,359	49,137,710
PRIMARY EARNINGS (LOSS) PER COMMON SHARE:		
Continuing Operations	\$ 0.43	\$ 0.26
Discontinued Operations	-	(0.29)
Total	\$ 0.43	\$ (0.03)
FULLY DILUTED EARNINGS (LOSS) PER COMMON SHARE:		
Continuing Operations	\$ 0.40	\$ 0.24
Discontinued Operations	-	(0.27)
Total	\$ 0.40	\$ (0.03)

(1) Includes the dilutive effect of stock options.

(2) Includes the dilutive effect of stock options and Series B (TASP) preferred shares.