NAMING RULES, REGULATIONS, RATES AND CHARGES FOR ACCESSORIAL SERVICES

Effective October 19, 2015

APPLYING BETWEEN POINTS IN THE UNITED STATES, CANADA, AND PUERTO RICO

For Governing Publications, see Item 1.
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Section 1
RULES AND REGULATIONS

Governing Publications

This tariff is governed, except as otherwise provided herein, by the following described tariffs, and by supplements or loose-leaf page amendments thereto or successive issues thereof:

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* Only when specific reference is made hereto.

** Governs to the extent provided in Tariff CNWY 199 Item 8.

*** In the event of a conflict between the terms and conditions of this CNWY 199 and the referenced tariff effective on date of shipment, the referenced tariff effective on date of shipment shall control.

For the most current version of this or any other tariff, please visit our website www.con-way.com/freight. In the event of a conflict between a printed tariff and the version posted on the website, the tariff’s website version shall control.

Definitions

(1) **ACCESSORIAL RATES & CHARGES**: Additional fees assessed on a shipment, due to additional services requested by the shipper, consignee or third party, of the carrier beyond the normal services included in the carrier’s gross price including linehaul, pickup, and delivery service.

(2) **BUSINESS DAY OR BUSINESS HOURS**: Except as otherwise provided in individual items of this tariff, the terms “business day” or “business hours” mean that time (8 AM to 5 PM local time) during which operations are generally conducted by the carrier at the point where the service is performed. The terms “business day” or “business hours” will not include Saturdays, Sundays, or Holidays as defined in this item.
(3) **LEGAL HOLIDAYS:**

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(4) **DISCOUNT:** Negotiated percentage reduction from Linehaul Charge.

(5) **GROSS PRICE:** Rates and charges on the freight bill tabulated by multiplying the negotiated rates times the weight per shipment, excluding any discounts, accessorials or surcharges. Linehaul Charge is equal to the Gross Price.

(6) **NET PRICE:** This is the Gross Price less any applicable Discount.

(7) **SHIPMENT:** Except as otherwise provided, a “shipment” is a lot of freight received from one shipper at one location and time, for one consignee at one destination, covered by one bill of lading, whose weight includes all packaging, wrapping, and pallets used in the shipment.

(8) **SINGLE SHIPMENT:** The term “Single Shipment” means only one shipment is tendered from one shipper, at one location and time, for one consignee at one destination, covered by one bill of lading or shipping receipt.

(9) **SURCHARGES:** Additional fees assessed on a shipment due to costs to the carrier in such areas as fuel and declaration of excess value.

(10) **TOTAL PRICE:** Sum total of net price, plus accessorials (if any) and surcharges (if any).

(11) **VEHICLE:** Wherever the term “trailer,” “vehicle,” or “vehicles” is used, such terms will have reference to either a trailer which does not exceed fifty three (53) feet in length, or two (2) trailers, each of which does not exceed 29 feet in length. The term “doubles-trailer” means a trailer not exceeding 29 feet in length.

(12) **TRUCK UNIT:** The term “truck unit” shall be understood as meaning a truck, truck and trailer combined, a tractor and a semi-trailer, or a tractor and two semi-trailers, each not exceeding 29 feet in length.

(13) **IMPORT:** Except as otherwise specifically provided, the term “import” or “import traffic” shall be understood as meaning any traffic having a prior movement from a country outside the destination country.

(14) **EXPORT:** Except as otherwise specifically provided, the term “export” or “export traffic” shall be understood as meaning any traffic having a subsequent movement to a country outside the origin country.

(15) In the application of this tariff, the terms LTL, AQ, and TL shall be defined as follows:

   (a) **LTL** — ‘Less than Truckload’ shall mean all shipments subject to LTL class in the NMFC, weighing or rated as 19,999 pounds or less.

   (b) **AQ** — ‘Any Quantity’ shall mean all shipments subject to AQ class in the NMFC, weighing or rated as 19,999 pounds or less.

   (c) **TL** — ‘Truckload’ shall mean all shipments subject to LTL class in the NMFC, weighing or rated as 20,000 pounds or more.

(16) **MINIMUM CHARGE:** The minimum level for linehaul charges for a shipment, including discount or other price reductions that may otherwise be applicable. The minimum charge level may vary between origin/destination pairs. This charge is not to be interpreted as a single level of charge for shipments of a defined weight between any origin and any destination.

(17) **ABSOLUTE MINIMUM CHARGE:** The Absolute Minimum Charge, as specifically provided in some tariff items, is not subject to further discount or reduction and is the absolute floor or lowest charge that can be applied.

(18) **THIRD PARTY:** A person or entity, with either apparent or direct authority over the shipment, but whom is neither the shipper nor the consignee on a Bill of Lading for a shipment.

(19) **BILL TO:** A person or entity designated as "Bill To" (BT) on the Bill of Lading who is the shipper or the consignee and not a Third Party.
(20) **LUMPER SERVICE**: Any third party service required by shipper or consignee to provide loading and/or unloading services from the carrier’s vehicle at a shipper’s or consignee’s facility.

(21) **BILL OF LADING**: The document evidencing the receipt of goods for shipment issued by the Shipper or agent of the Shipper. In the event of a conflict between the terms and conditions on the Bill of Lading and Con-way’s tariff, CNWY-199, Con-way’s tariff shall control.

### Participants

Carriers participating in this tariff are as follows for Con-way Freight Inc.:

- Con-way Freight: CNWY
- Con-way Freight - Canada: CWQC

### Priority of Rates and Charges

Except as otherwise provided, when the shipper, consignee, or a third party, each has a duly negotiated discount, commodity rate, contract rate, or allowance applicable to its linehaul charges on a given shipment, those provisions applicable to the payer of the freight charges will apply. This priority of application shall apply whether or not the total charges are higher, lower, or unchanged from those that might result if provisions applicable to a non-paying party were applied.

When a party, other than the shipper or consignee on the Bill of Lading, is responsible for paying freight charges, such party is known as the ”Third-Party” (TP) and the billing procedure is known as ”Third-Party Billing” (TPB) subject to the following conditions.

A. The TP name and address must appear in the body of the Bill of Lading and shipping order at time or original tender.

B. The TP and the shipper or consignee may not be affiliated.

C. The TP may not be the majority owner of the shipper or consignee.

D. The TP may not be the paying agent of the shipper or consignee.

Shipments qualifying for TPB may move either prepaid or collect.

When a party on the bill of lading is affiliated with either the shipper or consignee and is responsible for paying freight charges, such party is a “Bill To” (BT). *Payment terms will be changed from prepaid to collect if the BT and consignee are affiliated, or from collect to prepaid if the BT and shipper are affiliated.*

**Priority of rates**: The priority of the rates will be as outlined in the following chart with the first rate listed being applied if such a duly negotiated rate program is in place and if not, then the next listed rate program will apply. If no program is in effect, then the default program will apply. PPD is prepaid and COL is collect.

1. **No invoicing instructions (i.e. Bill To not completed): PPD**
   - (a) Use the shipper's outbound PPD program
   - (b) Use consignee's inbound PPD program
   - (c) Use default CNWY 599 rates and charges effective on date of shipment

2. **No invoicing instructions (i.e. Bill To not completed): COL**
   - (a) Use consignee's inbound COL program
   - (b) Use the shipper's outbound COL program
(c) Use default CNWY 599 rates and charges effective on date of shipment

(3) Invoicing Instructions – Bill To: PPD
   (a) If Bill To is an address for the shipper:
      (i) Use the shipper’s outbound PPD program
      (ii) Use the shipper’s Bill To program
      (iii) Use consignee’s inbound PPD program
      (iv) Use default CNWY 599 rates and charges effective on date of shipment
   (b) If Bill To is an address for the consignee:
      (i) Use the consignee’s inbound COL program
      (ii) Use the consignee’s Bill To program
      (iii) Use the shipper’s outbound COL program
      (iv) Use default CNWY 599 rates and charges effective on date of shipment

(4) Invoicing Instructions – Bill To: COL
   (a) If Bill To is an address for the consignee:
      (i) Use the consignee’s inbound COL program
      (ii) Use the consignee’s Bill To program
      (iii) Use the shipper’s outbound COL program
      (iv) Use default CNWY 599 rates and charges effective on date of shipment
   (b) If Bill To is an address for the shipper:
      (i) Use the shipper’s outbound PPD program
      (ii) Use shipper’s Bill To program
      (iii) Use consignee’s inbound PPD program
      (iv) Use default CNWY 599 rates and charges effective on date of shipment

(5) Invoicing Instructions – 3rd Party or “Bill To” address other than shipper or consignee: PPD
   (a) Use 3rd party program
   (b) Use the shipper’s outbound PPD program
   (c) Use consignee’s inbound PPD program
   (d) Use default CNWY 599 rates and charges effective on date of shipment

(6) Invoicing Instructions – 3rd Party or “Bill To” address other than shipper or consignee: COL
   (a) Use the 3rd party program
   (b) Use the consignee’s inbound COL program
   (c) Use the shipper’s outbound COL program
   (d) Use default CNWY 599 rates and charges effective on date of shipment

Where:

- “In care of party” is defined as party authorized by owner to ship/receive goods.
- All shipments will be presumed as PREPAID unless specifically designated as COLLECT on the Bill of Lading.
- If shipment is moving to points outside of the continental United States or Canada, such as Alaska, Hawaii or Puerto Rico, then applicable shipper pricing is applied. If shipper has outbound COL pricing then it will apply under these circumstances.
- For purposes of this rule, the payer of prepaid charges shall be determined at the time shipment is tendered, notwithstanding that a change in payer may be made by entity that states they are the debtor of the freight charges, subject to provisions outlined in Item 205.
Arrival Notice and Undelivered Freight  

**Arrival Notice:**

(1) Actual tender of delivery at consignee’s address as shown on the Bill of Lading constitutes the notice of the arrival of a shipment except for shipments consigned to private residences, as defined in Item 224.

(2) If the shipment is not actually tendered for delivery, notice of arrival will be given to the consignee no later than the next business day following the arrival of the shipment.
   (a) The notice will be given by telephone, if convenient and practicable; otherwise by mail, email or telefax.
   (b) If the consignee’s address is unknown to the carrier, the notice will be mailed to him at the post office serving the point of destination shown on the Bill of Lading.
   (c) In the case of notification by mail, the notice will be deemed to have been given (that is, received by the addressee) at 8:00 A.M. on the first business day after it was mailed.

**Undelivered Freight:**

(1) If a shipment cannot be delivered because of the consignee’s refusal or inability to accept it at the time carrier makes an arrival notice, the consignee and shipper will be jointly and severally liable for all storage and special handling charges applied, regardless of whether the bill of lading is Prepaid or Collect.

(2) Undelivered shipments will be subject to applicable storage or detention charges.

(3) If carrier does not receive disposition instructions within twelve (12) days from the date of the Final Notice of Freight On-Hand, carrier may sell the freight and apply the proceeds to the accrued charges. Carrier shall not be liable for any loss or injury to any undelivered freight however caused, unless such loss or injury resulted solely from the failure of carrier to exercise reasonable care.

Bill of Lading and Driver Signature  

The signature of a Con-way Freight Driver/Sales Representative on any Bill of Lading other than a Con-way Freight Bill of Lading will act only to acknowledge the receipt of freight as described on the document. This signature will not acknowledge agreement to any terms and conditions of carriage and/or liability conditions that may also appear on the document. Unless there is a written agreement, separate from the Bill of Lading, signed by shipper and carrier, then the Con-way Freight Bill of Lading Terms and Conditions will apply.

Bill of Lading - Terms and Conditions  

Reproduced here are the terms and conditions that appear on the Con-way Freight carrier Bill of Lading. They are shown here for convenience of reference, but are also made applicable to all pricing agreements where this tariff is used as a governing publication.

**Notice:** Unless the Shipper completes the requirements as provided below, Carrier’s liability shall be limited as stated herein and in Tariff CNWY-199 in effect at time of shipment, which is available on line at www.con-way.com or may be obtained by request to Carrier. Shipment is subject to the release value provisions of the NMFC as set forth in paragraph 2 on the reverse side of the Bill of Lading. **Carrier shall in no event be liable for loss of profit, income, interest, attorney fees, or any special, incidental or consequential damages.**

**Carrier liability with shipment originating within the United States:** Carrier’s liability shall be based on the actual NMFC class of the shipment and is limited between $1.00 and $25.00 per pound as set forth in Tariff CNWY-199. Carrier’s liability for all household goods, personal effects, and articles other than new, including but not
limited to used, remanufactured or refurbished articles, shall not exceed $1.00 per pound per individual lost or
damaged piece within the shipment. Carrier’s highest level of liability is $25.00 per pound per individual lost or
damaged piece within the shipment, subject to $150,000 maximum total liability per shipment. Shipper may increase
Carrier’s limits on liability if the Shipper declares excess value on the Bill of Lading below, requests excess liability
from the Carrier and pays an additional charge. For this purpose the declared value of the property is hereby
specifically stated by the Shipper to be $__________ and Shipper agrees to pay an additional charge for excess
liability coverage. Total declared value may not exceed $650,000.00 per shipment.

**Carrier liability with shipment originating within Canada:** Unless the Shipper completes the Special Agreement
below, declares the value in the box below and agrees to pay the excess liability charge by initialing where
indicated, Carrier’s maximum liability is CAN$2.00 per pound (CAN$4.41 per kilogram) per individual lost or
damaged piece within the shipment, subject to a maximum total liability per shipment of CAN$20,000.00 and
provided further that Carrier’s liability on household goods, personal effects, articles other than new articles,
including but not limited to used, remanufactured or refurbished articles, shall not exceed one dollar ($1.00)
(CAN) per pound per individual lost or damaged piece within the shipment.

**SPECIAL AGREEMENT:** Declared Value: CAN $__________ per pound. (Declared value may not exceed
CAN $100,000.00 per shipment) Shipper Agrees to Pay Excess Liability Charge: __________ (Shipper’s Initials)

Where the NMFC classification is dependent on value, shippers are required to state specifically below in writing
the declared value of the property as follows: The declared value of the property is specifically stated by the shipper
to be not exceeding $_________________.

**Shipper Certification:** I hereby declare that the contents of this consignment are fully and accurately described
above by the proper shipping name, and are classified, packaged, marked, and labeled/placarded, and are in all
respects in proper condition for transport according to applicable international and national governmental
regulations.

**Shipment Received:** The shipment is received subject to Tariff CNWY-199, Carrier’s pricing schedules, terms,
conditions and rules maintained at Carrier’s general offices in effect on the date of issue of this Bill of Lading, as
well as the National Motor Freight Classifications, the Hazardous Materials Transportation Regulations (Title 49 –
CFR, Subtitle B, Chapter 1, Sub Chapter A-C), and the Household Goods Mileage Guide (HGB 105 Series), for
shipments originating in the United States; and the Canadian Motor Vehicle Transport Act, the Transportation of
Dangerous Goods Act, and the regulations in force in the provincial jurisdiction at the time and place of the
shipment for shipments originating in Canada. The property described on this Bill of Lading is in apparent good
order, but only to the extent that it is unconcealed and visible without further inspection and except as noted or
marked. The property is consigned and destined as indicated above. The word Carrier is defined throughout this
contract as meaning any person or corporation in possession of the property under this contract. It is mutually
agreed as to Carrier and each party at any time interested in all or any of said property, that every service to be
performed hereunder shall be subject to all of this Bill of Lading’s terms and conditions in effect on the date of
shipment, including, but not limited to, the “Terms and Conditions” listed on the backside of this Bill of Lading.

**“Terms and Conditions”**

1) Unless otherwise agreed to by the parties in writing, the terms and conditions of the National Motor Freight
Classification (NMF 100 Series) Uniform Straight Bill of Lading in effect on the date of the shipment shall
apply, subject to this Bill of Lading, Tariff CNWY-199, and Con-way Freight’s pricing schedules, terms,
conditions and rules, which are not subject to modification unless agreed to by the parties in writing.

2) Shipments originating in the United States are subject to the released value provisions in the National Motor
Freight Classification (NMFC) in effect on the date of the shipment and shall be considered to be released at the
lowest released value stated therein, unless a higher value, as provided for in the NMFC, is declared on this Bill
of Lading and an additional charge is paid as described in Carrier’s tariffs. When Carrier and Shipper have
agreed to the application of FREIGHT, ALL KINDS (FAK) pricing, then the lowest level of liability for the
commodity being shipped, as published in the NMFC or Tariff CNWY-199 shall be applied. In no case shall
Carrier’s liability exceed the maximum liability provided by the classification for items subject to released value, or the actual loss to the product, whichever is less.

3) Carrier shall not be liable for any failure to perform any of its respective obligations under the Bill of Lading or for loss, damage or delay to any of the goods described in the Bill of Lading when caused by an act of God, the Queen’s or public enemies, riot, strike, other work stoppage or labor unrest, a defect or inherent vice in the goods, act of public authorities, act or omission of custom officials, terrorism, faulty or impassable highway, lack of capacity of a highway or bridge, authority of law, quarantines, civil commotions or hazardous incidents to a state of war, compliance with laws, government regulations, orders or requirements, act or omission of Shipper, Consignee, or owner of goods, or any cause beyond Carrier’s control.

4) The Shipper and Consignee shall be liable, jointly and severally, for all unpaid charges payable on account of shipment. Nothing in this Bill of Lading shall limit the right of the Carrier to require the prepayment or guarantee of the freight charges at the time of shipment or prior to delivery.

5) The Shipper and Consignee shall be liable, jointly and severally, to pay and indemnify and hold Carrier harmless from all claims, fines, penalties, damages, costs, attorney fees, or other sums that may be incurred, suffered or dispersed for any violation of any terms contained herein or any other default of the Shipper or Consignee with respect to a shipment.

6) Carrier shall have a lien on the shipment for all sums due and payable to Carrier. In the event of nonpayment of any sums payable to Carrier, the shipment may be held by Carrier and be subject to storage and/or disposed of at public or private sale, without notice to Shipper or Consignee and with no liability to Carrier. Carrier shall be paid all sums due and payable to Carrier out of the proceeds of such sale, including storage charges. The Shipper and/or Consignee continue to be liable for the balance of any unpaid charges payable on account of the shipment.

7) Carrier shall provide on request of the Shipper, a written or electronic copy of the rate, classification, rules, and practices upon which any rate agreed to between the Shipper and Carrier may have been based.

8) Unless otherwise agreed upon by Con-way in writing, all payments due hereunder shall be made within 15 calendar days of the date of invoice. All shipments upon which the lawfully applicable rates and charges are not paid in full within fifteen (15) calendar days of the date of invoice, or within a time period agreed to by the parties in writing, are considered delinquent.

Carrier shall provide a written demand for all delinquent charges. Any delinquent charge not paid within thirty (30) days of the written demand shall be subject to the following late payment provisions:

When carrier has advised debtor, in writing, of its intent to assign collection of delinquent invoices to an attorney or professional service for collection, and the delinquent charges are not paid in full within thirty (30) days, all delinquent invoices will be re-billed at carrier’s full undiscounted rate based on tariff CNWY-599 and class rates applicable on the date of shipment. In addition, the reasonable collection costs (not to exceed thirty (30%) percent calculated on the gross, undiscounted charges) will be applied to each delinquent invoice.

9) Carrier must issue any bill for charges in addition to those originally billed within 180 days of the date of the original bill in order to have the right to collect such additional charges. Shipper must contest the original bill within 180 days of the date of the original bill in order to have the right to contest such charges or submit such claim to arbitration. Carrier shall not have the right to withhold or offset the payment of charges for any reason, including but not limited to, claims for lost or damaged goods. Carrier shall not be held liable in any binding arbitration as set forth in NMF 100, Item 300530, unless such arbitration is submitted no later than thirty (30) days after the parties are unable to informally resolve the dispute or claim, but in no event shall such submission be allowed after 210 days of the date of the original bill.

10) Carrier is not bound to transport property by any particular schedule or in time for any particular market, or in any manner other than with reasonable dispatch.

11) Filing of Claims: Carrier is not liable for loss or damage to any goods carried under this Bill of Lading unless a written demand is filed with and received by Carrier within nine (9) months (sixty (60) days for shipment originating in Canada) after the date of delivery of such goods to the consignee, or port of export, or in the case
of failure to make delivery, then the written demand must be filed within nine (9) months after a reasonable
time (not to exceed four (4) business days) for delivery has elapsed. The written demand must contain an
assertion of Carrier liability for the alleged loss or damage; facts sufficient to identify the shipment or shipments
involved; and a demand for the specific amount claimed. In Canada, the final statement of the claim must be
filed within nine (9) months from the date of shipment. Carrier shall not be liable in any lawsuit based on a
cargo claim for loss or damage, unless the lawsuit is filed in a court of law, against Carrier no later than two (2)
years and one (1) day from the date when written notice is given by the Carrier to the claimant that the Carrier
has disallowed the claim or any part thereof. Carrier shall not be held liable in any binding arbitration as set
forth in NMF 100, Item 300160, unless such arbitration is submitted no later than thirty (30) days after the
Carrier has provided written notice that they are either unwilling or unable to informally resolve the dispute or
claim.

12) Property not picked-up by the party entitled to receive it, within the free time allowed by Tariff CNWY-199,
and after notice to Consignee of the arrival of the property at destination or at the port of export (if intended to
be exported) has been given; or property not accepted by the Consignee at the time it is tendered for delivery,
may, at the Carrier’s option, be kept in vehicle(s) or place(s) of business of the Carrier, or any other available
storage facility. Such property will be subject to storage terms and charges as listed in Tariff CNWY-199 Item
231. The owner, Shipper, and Consignee shall be jointly and severally liable for the cost of the storage. The
property shall be held subject to a lien for all freight and other lawful charges. Notice of the placing of such
goods in a warehouse shall be mailed to the address given for delivery.

Instructions on completing the “Bill To” Section: To request that the invoice be sent to an address other than that
provided for either the Shipper or Consignee, the “Bill To” section must be completed. Completing the “Bill To”
section does not relieve the Shipper, Consignee, or any other party of joint and severally liability for the payment
of charges.

National Motor Freight Classification (NMFC) Item 8

The ratings, rules and regulations, estimated and minimum weights, shipping and packing requirements, allowances
and privileges, or other provisions or conditions published in this Tariff, abrogate and supersede those in the NMFC,
which conflict.

When the rates or ratings in this Tariff are silent as to rules and regulations, estimated and minimum weights,
shipping and packing requirements, allowances and privileges, or other conditions, the rates or ratings which are
prescribed in such commodity items or exceptions to the NMFC, shall be subject to the terms (including estimated
and minimum weights, shipping and packing requirements, or other provisions or conditions) prescribed therefore,
in connection with the ratings in the NMFC on the same commodity.

Where descriptive headings or individual listings shown in this Tariff correspond to the descriptive headings or
individual listings used in the NMFC, such descriptive headings or individual listings will be understood to include
all notes or other qualifying statements which appear in connection with such corresponding headings or listings in
the NMFC. Where notes or other qualifying statements in the NMFC refer only to “Classes,” such reference will
also be taken to refer to “Classes” in this Tariff.

Classification of Combined Articles Item 9
(exception to NMF 100, Item 422)

When not specifically classified in the governing classification or specifically described in this Tariff, articles which
have been combined or attached to each other, will be charged at the rate provided for the highest rated articles of
the combination. On a shipment subject to the volume rates, the minimum weight will be the highest minimum
weight provided for any article in the combination.
**Rate Quotes**

Item 10

1. When carrier has furnished either orally or in writing an estimate of published tariff charges, such estimate will be given on the basis of the effective published tariff provision(s) as applicable to those facts concerning the shipment(s) which are made known to carrier.

2. Estimates of freight charges are furnished as a convenience to the shipping public and represent nothing more than an approximation of freight charges which is not binding either on the carrier or the shipper.

3. All transportation charges on a shipment will be assessed on the basis of tariff provisions in effect at the time of shipment, as applicable to the weight, commodity, or commodities shipped, and transportation and related services performed in connection therewith.

4. All transportation charges on a shipment may be subject to Volume Shipment Pricing.

**Exclusive Use**

(exception to NMF 100, Item 595)

Item 11

(Subject to Notes 1-3)

**SECTION 1—Control of Vehicle or Doubles Trailer**

Except as provided in Section 2 of this item, no shipment is entitled to the exclusive use of the vehicle or doubles-trailer in which it is to be transported and the carrier has control of the vehicle or doubles trailer with the unrestricted right to:

1. Select the vehicle or doubles-trailer for the transportation of a shipment.
2. Transfer the shipment to another vehicle or doubles-trailer.
3. Load other freight on the same vehicle or doubles-trailer.
4. Remove locks or seals applied to the vehicle or doubles-trailer.

**SECTION 2—Exclusive Use of Vehicle or Doubles Trailer**

When the exclusive use of a vehicle or doubles trailer is provided by the carrier at the request of shipper or consignee, the following provisions will apply:

1. Charges will apply to each vehicle or doubles trailer used to transport the shipment.
2. The request must be given in writing or placed on the bill of lading and shipping order.
3. When bill of lading and/or shipping instructions prohibit the breaking of locks or seals or the co-loading of additional freight, such instructions will be considered as a written request for exclusive use service.
4. The vehicle or doubles trailer will be devoted exclusively to the transportation of the shipment, without the breaking of locks or seals, except as provided in Paragraph (5).
5. In the event a lock or seal has been removed from a vehicle or doubles trailer, the carrier will immediately re-lock or re-seal the vehicle or doubles trailer and will note the accompanying papers with the new lock or seal number and the reason for removal of the original lock or seal.
6. The charges for this service will be assessed between the point of origin and point of destination based on Tariff CNWY 599 current at date of shipment rates, and will be for the actual weight of the shipment at the applicable rate, subject to a 50% discount, but not less than the minimum charge for each vehicle or doubles trailer used, computed on a weight of:
   - 30,000 pounds at the Class 70 scale, 15M, rate for a vehicle, or
   - 20,000 pounds at the Class 70 scale, 15M, rate for a doubles trailer
7. Charges are to be paid or guaranteed by the party requesting the services.
(8) When the request for exclusive use of vehicle or doubles trailer is made by the shipper or consignee after shipment has been received for and is in possession of the carrier, the carrier will, if possible, intercept the shipment and convert it to exclusive use of vehicle or doubles trailer service over as much of the route as possible. The party making the request must confirm in writing and must guarantee charges. Such written verification will be preserved by the carrier and be considered as part of the bill of lading contract. Charges will be assessed as provided in Paragraph (6) between the point of origin and point of destination.

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**Delayed Delivery – Protective Service**  
**Item 12**

The carrier will not be responsible for any damage to shipments containing commodities requiring protection from heat or cold if said damage is the result of a delay in delivery because of the need for a delivery appointment, notification prior to delivery, any other delay in delivery not directly attributable to negligence on the part of the carrier, or if the shipment is refused by the consignee, or if shipper insists on a pickup when carrier has declared an embargo on temperature sensitive commodities.

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**Currency Exchange and Payment of Charges**  
**Item 13**

For purposes of determining the rates of exchange for shipments between the United States and Canada the following will apply:

All rates, charges, or other amounts published in this Tariff are stated in U.S. currency, and all charges are payable in U.S. currency unless prior agreement has been approved by carrier for payment in Canadian currency. If shipment has origin or destination in Canada, or if applicable the "Bill To" in Canada, then shipment will be invoiced in Canadian currency.

**Canada:**

The rate of exchange between the United States currency and the Canadian currency as quoted each Monday by the U.S. National Bank of Oregon—Foreign Exchange Department, will govern for shipments picked up for the period Monday through Sunday of each day subsequent to and including the effective date of the quote. Should the governing day (Monday) fall on a day where no exchange rate is quoted by the U.S. National Bank of Oregon, the exchange rate for the preceding quoted day will govern.

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**Minimum Charge – Household Goods and/or Personal Effects**  
**Item 14**

The minimum charge for an LTL shipment of household goods or personal effects, other than military personal effects moving on a Government Bill of Lading, as described in NMF 100, Items 100200 and 100262, will be for 500 pounds at the applicable rate, but not less than the minimum charge published between the origin and destination.
Mixed Commodity Shipments  Item 15
(exception to NMFC Rules Item 640, Section 3)

The provisions of Item 640, Section 3 of NMFC 100 do not apply.

Unless otherwise provided, a shipment which consists of articles subject to more than one commodity description of articles, where one or more articles are not accurately identified on the Bill of Lading, will be rated at the applicable class shown below based on the density of the total shipment. Density will be calculated utilizing the total weight of the shipment divided by the total cubic feet of the entire shipment.

Where articles are unitized with a pallet, platform, rack, or skid; the pallet, platform, rack or skid constitutes the shipping package or a part thereof and shall be included in the computation of density.

Notwithstanding the applied class, any article that is subject to the released value provisions of the NMFC in effect on date of shipment shall be considered released at the lowest released value stated therein.

<table>
<thead>
<tr>
<th>Density (PCF)</th>
<th>Class</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 1</td>
<td>400</td>
</tr>
<tr>
<td>1 but less than 2</td>
<td>300</td>
</tr>
<tr>
<td>2 but less than 4</td>
<td>250</td>
</tr>
<tr>
<td>4 but less than 6</td>
<td>150</td>
</tr>
<tr>
<td>6 but less than 8</td>
<td>125</td>
</tr>
<tr>
<td>8 but less than 10</td>
<td>100</td>
</tr>
<tr>
<td>10 but less than 12</td>
<td>92.5</td>
</tr>
<tr>
<td>12 but less than 15</td>
<td>85</td>
</tr>
<tr>
<td>15 but less than 22.5</td>
<td>70</td>
</tr>
<tr>
<td>22.5 but less than 30</td>
<td>65</td>
</tr>
<tr>
<td>30 or greater</td>
<td>60</td>
</tr>
</tbody>
</table>

When properly describing the commodity(s) contained in a shipment, customers may separate a line item description on the Bill of Lading for the pallets, platforms, racks or skids. The weight of pallets, platforms, racks or skids must be shown on the Shipping Order and Bill of Lading and will be charged for at the lowest class applicable to any article comprising not less than 5 percent of the weight unitized on such pallets, platforms, racks or skids.

Pickup and Delivery  Item 16

Except as otherwise provided, rates in tariffs making reference to this Tariff include one pickup and loading, and one delivery and unloading, or one tender for delivery of a shipment at one site by the carrier during business hours (see Item 225 for Pickup or Delivery Service—Saturdays, Sundays, Holidays or After Business Hours) are subject to the provisions indicated below:

(1) **PICKUP:** At the request of the shipper, the carrier will furnish and place carrier’s vehicle at the loading site designated by the shipper to pick up a shipment tendered for transportation.

(2) **DELIVERY:** The delivery of a shipment by the carrier to the place of delivery specified on the bill of lading will include the placing of carrier’s vehicle at the delivery site designated by the consignee.
(3) Where consignee requires the carrier to assemble and drop-deliver consolidated trailer loads for consignee to unload, the carrier will comply. All shipments will be checked and verified by the carrier prior to loading. Each shipment will be manifested on the drop trailer manifest. The trailer will be sealed and tendered to the consignee along with the manifest and the delivery bills. The consignee will sign the manifest and carrier will retain a signed copy of the drop manifest along with the control copies of the delivery receipts. At this time, all shipments shown on manifest will be considered delivered, in the amount as documented by carrier.

Consignee will return delivery receipts and completed manifests to carrier within 48 hours. Where consignee takes exception, and there is a conflict between consignee's and carrier's documentation, consignee must provide conclusive and substantial evidence of carrier negligence. In the absence of such evidence the carrier's documentation will maintain its veracity, and carrier liability will not be established, except as indicated on carrier's documentation.

### Loading/Unloading by Carrier

**Item 17**

1. **LOADING BY CARRIER:** Freight tendered for loading shall be so situated by the shipper as to be directly accessible to the vehicle or it shall be immediately adjacent to a parking space suitable for carrier to place its vehicle for loading (see Note 1). Loading includes stowing and counting of the freight in or on the carrier’s vehicle. (See Item 216 for Inside Delivery).

   Carrier will furnish only one employee per vehicle for loading, be it the driver, helper or any other carrier employee or its designated agent except as provided in Item 214 (Extra Labor—Loading).

2. **UNLOADING BY CARRIER:** Freight will be unloaded at the delivery site immediately adjacent to the delivery vehicle (See Note 1). Unloading includes the counting and removal of the freight from the position in which it is transported in or on the carrier’s vehicle. (See Item 216 for Inside Delivery).

   Carrier will furnish only one employee per vehicle for unloading, be it the driver, helper or any other carrier employee or its designated agent except as provided in Item 214 (Extra Labor—Unloading).

**Note 1:** Freight shall be deemed to be immediately adjacent to a space suitable for carrier to place its vehicle for loading or unloading if separated therefrom only by an intervening public sidewalk. If a parking space suitable for carrier to place its vehicle for loading or unloading is occupied or city ordinance prevents its use, the nearest available parking space may be used. When two or more shipments are placed by the shipper as close as practicable to a parking space suitable for carrier to place its vehicle for loading, all such shipments will be considered as immediately adjacent thereto even though the shipment or shipments that were closest to such parking space were picked up first by the same or different motor carrier.

When shipper assigns to two or more carriers designated spaces in shipping room or loading platform where outgoing freight will be placed by the shipper for pickup by the designated carriers and all of such assigned spaces are as close as practicable to a parking space suitable for carrier to place its vehicle for loading, all such assigned and designated spaces will be considered immediately adjacent to such parking space.

### Prepayment and Guarantee of Charges

**Item 19**

(Refer to Item 207 for payment terms)

When instructions are received by a carrier to pick up a shipment at a point or site other than that at which such instructions are issued, and when charges on the shipment are to be prepaid, such shipment will be accepted only when the party issuing the instructions for pickup guarantees the freight charges on the Bill of Lading.

When a collect shipment is consigned to a party at one point or site with instructions to collect freight charges from another party at the same or a different point or site, such shipment will be accepted only when the shipper guarantees the freight charges on the Bill of Lading.

A shipment on which charges are to be paid by a party other than the shipper or consignee will be accepted provided that the shipper has established credit with the carrier picking up the shipment at origin and guarantees to pay the charges if the third party fails to do so.
(1) All ocean charges must be prepaid. Ocean charges will not be advanced by carrier.

(2) All rates and charges on shipments for export to Mexico must be prepaid.

(3) Freight charges must be prepaid on all shipments consigned to, or in care of, trade shows, traveling shows, and exhibits.

(4) Subject to Note 1 below, shipments consigned to the U. S. Postmaster at a particular point, or to a carrier for delivery to a U. S. Post Office at a particular point, will be accepted only on the following conditions:
   (a) All charges on such shipments must be prepaid.
   (b) The post office stamp on the carrier’s freight bill will be accepted in lieu of signature as receipt for the delivery of the shipment.
   (c) Packages must carry sufficient postage for movement to destinations.

Note 1: The provisions of this rule will not apply on property shipped by or for the government on government bills of lading, or commercial Bills of Lading endorsed to show that such Bills of Lading are to be exchanged for government bills of lading at destination or that actual transportation costs will ultimately be prepaid by the government.

(5) Any shipment moving by a carrier, consigned to or through a shippers’ association, freight consolidator, freight distributor, or similar firm, will be handled only when fully prepaid to point where it is delivered by carrier to such association, consolidator, distributor or other firm. Any transportation or other charges incurred or payable beyond said point of delivery will not be collectible by or the responsibility of carrier. Shipments as described above will NOT be accepted when moving Collect on Delivery (COD), or on an Order Bill of Lading.

Released Valuation and Liability on Commodities Subject to Exceptions Ratings

When Carrier and Shipper have agreed to the application of FREIGHT, ALL KINDS (FAK) pricing, then the lowest level of liability for the commodity being shipped, as published in the NMFC or Tariff CNWY-199 shall be applied. In no case shall Carrier’s liability exceed the maximum liability provided by the classification for items subject to released value, or the actual loss to the product, whichever is less.

Con-way Freight’s liability for loss or damage to any article(s) or part(s) thereof for which the charges are determined by class exception ratings or freight of all kinds (FAK) class exceptions is limited to the (1) actual invoice value of the article(s) lost, damaged or destroyed; (2) limited liability provisions carrier’s rules tariff or Bill of Lading; or, (3) applicable limited liability provisions of the NMFC (Note 2); whichever is less, subject to the maximums by exception class as shown below, unless a higher value is declared and additional charges are paid. (See Note 1)

<table>
<thead>
<tr>
<th>*Class Exception</th>
<th>**Maximum Liability</th>
<th>*Class Exception</th>
<th>**Maximum Liability</th>
</tr>
</thead>
<tbody>
<tr>
<td>50</td>
<td>$1.00/lb</td>
<td>70, 77.5, 85, 92.5 and 100</td>
<td>$5.00/lb</td>
</tr>
<tr>
<td>55</td>
<td>$2.00/lb</td>
<td>110, 125, 150, 175 and 200</td>
<td>$7.00/lb</td>
</tr>
<tr>
<td>60</td>
<td>$2.50/lb</td>
<td>250</td>
<td>$15.00/lb</td>
</tr>
<tr>
<td>65</td>
<td>$4.00/lb</td>
<td>300</td>
<td>$20.00/lb</td>
</tr>
</tbody>
</table>

*For class exceptions class 400 and greater, the maximum liability is $25.00 per pound per individual lost or damaged piece within the shipment, subject to $150,000.00 maximum total liability per shipment.

**Maximum liability per pound per individual lost or damaged piece within the shipment, subject to $150,000.00 maximum total liability per shipment.

Note 1: Excess Liability Coverage—See Item 7 and Item 227 of this Tariff for applicable rules, rates, and charges for this service. Shipper declared values in excess of the maximums provided in this item will be accepted as a request for excess coverage and additional charges applied as indicated above. Excess
value coverage shall not exceed full actual value of the article(s) lost or damaged in transit and may not exceed $650,000 per shipment.

Note 2: Commodities subject to class exceptions of freight of all kinds (FAK) and class exceptions for which released ratings are provided in the NMFC, must be released to the lowest value provided for such commodity.

Returned Undelivered Shipments  Item 21

Undelivered shipments that are returned to the shipper at the shipper’s request prior to loading and movement to linehaul, will be subject to the following rates and charges:

<table>
<thead>
<tr>
<th>Returned Undelivered Shipments</th>
<th>Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Change in documentation</td>
<td>$78.50 per shipment, PLUS:</td>
</tr>
<tr>
<td></td>
<td>Transportation to deliver the returned shipment to original shipper,</td>
</tr>
<tr>
<td></td>
<td>using Tariff CNWY 599, effective current on date of shipment, rate from</td>
</tr>
<tr>
<td></td>
<td>original destination Con-way Freight service center to the new place of</td>
</tr>
<tr>
<td></td>
<td>delivery, including any minimum charge, if applicable.</td>
</tr>
</tbody>
</table>

Foreign Tariffs  Item 22

Base rating tariffs not published by Con-way Freight are defined as foreign tariffs. When a foreign tariff is used as the base for rating a customer’s bill, and the bill indicates origin and/or destination United States ZIP and/or Canadian Postal Codes that are not identified and included within the foreign tariff, then rating of the shipment will be accomplished using the current version of Tariff CNWY 599 (includes standard discounts published as part of CNWY 599).

Overcharge Claims—Filing Procedures  Item 23

(1) Claims for overcharge, duplicate payment, or overcollection shall be accompanied by sufficient information to allow carriers to conduct an investigation and pay or decline the claim. Claims shall include the name of the claimant, its file number, if any, and the amount of the refund sought to be recovered, if known.

(2) Except when the original freight bill is not a paper document but is electronically transmitted, claims for overcharge shall be accompanied by the original freight bill. Additional information may include, but is not limited to, the following:
   (a) The rate, classification, or commodity description or weight claimed to have been applicable,
   (b) Complete tariff authority for the rate, classification, or commodity description claimed,
   (c) Freight bill payment information,
   (d) Other documents or data which is believed by claimant to substantiate the basis for its claim.

(3) Claims for duplicate payment and overcollection shall be accompanied by the original freight bill(s) for which charges were paid (except when the original freight bill is not a paper document but is electronically transmitted) and by freight bill payment information.

(4) A carrier may accept copies instead of the original documents required to be submitted in this item where the carrier is furnished with an agreement entered into by claimant which indemnifies the carrier for subsequent duplicate claims which might be filed and supported by the original documents.

(5) Carrier must issue any bill for charges in addition to those originally billed within 180 days of the date of the original bill in order to have the right to collect such additional charges. Debtor must contest the original bill within 180 days of the date of the original bill in order to have the right to contest such charges. Debtor shall not have the right to withhold or offset the payment of charges for any reason, including but not limited to, claims for lost or damaged goods.
Standard Delivery Service Guarantee  Item 24

All eligible shipments tendered to Con-way Freight under the current version of its Tariff CNWY-599 will receive a “no charge” guarantee. There will be no additional fee for this guarantee. The program will cover all points served direct by Con-way Freight in the continental United States and Canada. If delivery is not completed within the published transit time, the debtor will (subject to terms and conditions listed below) receive a zero invoice for all net linehaul charges, including fuel surcharges. All other applicable accessorial charges would still apply.

The program covers all shipments using a pricing program based on the current version of Tariff CNWY-599. No action is needed on the part of Con-way Freight customers to be enrolled in the program. The program will automatically be applied, and is subject to the following conditions:

- Delivery Service Guarantee only applies to points that are serviced direct by Con-way Freight within the continental United States and Canada.
- Delivery is achieved when Con-way Freight tenders the entire shipment for delivery within the published standard transit time.
- The shipment must be ready for pickup no later than 5 PM local time on the day of shipment.
- The debtor on the shipment must file for the no-charge offer no later than 7 calendar days after the actual date of delivery.
- Only the debtor (defined as the beneficial owner of the freight) may file under Item 24. No agent, representative or third party may file on behalf of the debtor. Only the original debtor on the bill of lading is eligible for the service guarantee. Any changes made to the original debtor of the freight bill will render the service guarantee null and void.
- The filing for the money-back guarantee can be made using an easy-to-complete electronic form available on the Con-way Freight web site. The debtor must be a registered web site user to file a claim.
- In the event claim for failure to perform service is denied, any objections or disputes of such denied claim must be filed within 30 calendar days of original scheduled date of delivery of shipment.
- Transit time performance is excused when completion is not possible due to loss, damage or delay to any of the goods described in the Bill of Lading when loss, damage, or delay is caused by an act of God, public enemies, riot, strike, other work stoppage, or labor unrest, a defect or inherent vice in the goods, act of public authorities, act or omission of custom officials, terrorism, faulty, or impassable highway, lack of capacity of a highway or bridge, authority of law, quarantines, civil commotion or hazardous incidents to a state of war, compliance with laws, government regulations, orders or requirements, act or omission of shipper, consignee, or owner of the goods, or any cause beyond Con-way Freight's control.
- Any customer who marks a "G!" or "Guaranteed" on the bill of lading will be charged an extra 20% and the shipment will move under the original "G!" program as outlined in tariff CNWY 199 Item 200.
- The following shipments are excluded from this program:
  - Shipments marked for or that subsequently require delivery using lift gate equipment
  - Shipments requiring temperature control.
  - Shipments with an aggregate weight of 20,000 pounds or greater.
  - Shipments marked as Hazardous Materials or that subsequently requires the shipment to be handled as a Hazardous Material as specified by the D.O.T.
  - Shipments marked as Exclusive Use (Item 11)
- Standard transit times that will be used to measure on-time between United States ZIP and Canadian Postal Codes are published on the Con-way Freight Internet web site… www.con-way.com/freight

Should Con-way Freight not tender or make the shipment available for delivery within the standard transit time, a corrected invoice for the shipment will be issued with ZERO net linehaul charges. Rates for accessorial services will remain valid.
Liability Statement  

**Item 25**

**Carrier’s Liability for all Shipments originating within the United States:** Carrier’s liability shall be limited to an individual lost or damaged piece within the shipment on a per pound basis. Unless the Shipper declares excess value on the Bill of Lading, requests excess liability coverage and pays an additional charge, Carrier’s maximum per pound liability shall be limited based on actual NMFC class as set forth in the table below.

<table>
<thead>
<tr>
<th>NMFC Class</th>
<th>Maximum Liability</th>
<th>NMFC Class</th>
<th>Maximum Liability</th>
</tr>
</thead>
<tbody>
<tr>
<td>50</td>
<td>$2.00/lb</td>
<td>70, 77.5, 85, 92.5 and 100</td>
<td>$5.00/lb</td>
</tr>
<tr>
<td>55</td>
<td>$2.50/lb</td>
<td>110, 125, 150, 175 and 200</td>
<td>$7.00/lb</td>
</tr>
<tr>
<td>60</td>
<td>$3.00/lb</td>
<td>250</td>
<td>$15.00/lb</td>
</tr>
<tr>
<td>65</td>
<td>$4.00/lb</td>
<td>300</td>
<td>$20.00/lb</td>
</tr>
<tr>
<td></td>
<td></td>
<td>400 and 500</td>
<td>$25.00/lb</td>
</tr>
</tbody>
</table>

Carrier’s total maximum liability is $150,000.00 per shipment. Total declared value may not exceed $650,000.00 per shipment. Shipments are subject to the released value provisions of the NMFC in effect on the date of the shipment and shall be considered released at the lowest released value stated therein.

**Carrier’s Liability for all Shipments originating within Canada:** Unless subject to lower levels of liability as set forth herein, and unless the Shipper agrees to a Special Agreement, declares the value in the appropriate box on the Bill of Lading and agrees to pay the excess liability charge by initialing where indicated, Carrier’s maximum liability is CAN$2.00 per pound (CAN$4.41 per kilogram) per individual lost or damaged piece within the shipment, subject to a maximum total liability per shipment of CAN$20,000.00.

**Carrier’s Liability for all articles other than new and household goods:** Carrier’s liability on personal effects, household goods and articles other than new articles, such as including but not limited to used, remanufactured, or refurbished articles, shall not exceed one ($1.00) dollar per pound per individual lost or damaged piece within the shipment.

**Carrier’s liability for shipments tendered by a broker or Freight Forwarder:** If one or more bill of lading or contract of carriage covers the shipment, carrier’s liability shall be limited to the lesser amount stated on any agreement which controls any portion of the shipment’s movement. Carrier shall not be liable to any third party unless the third party provides actual proof of payment. In no event shall Carrier’s liability exceed the amount paid by any third party.

Carrier shall in no event be liable for loss of profit, income, interest, attorney fees, or any special, incidental or consequential damages. Where the rate or NMFC classification is dependent on value, shippers are required to state specifically in writing on the Bill of Lading the declared value of the property.

Inspection of Freight  

**Item 26**

All shipments handled by Con-way Freight are subject to inspection by Con-way Freight or governmental agencies at any time for any reason, including but not limited to, confirmation that the shipment contains the items described on the bill of lading, that the shipment does not violate applicable laws, rules, regulations or tariff provisions, or for any other reason determined as necessary at our sole discretion. However, we are not obligated to perform any such inspection and we do not promise that acceptance by us of your shipment is proof of your compliance with any such applicable provisions. By tendering the shipment to us, shipper, consignee, and any interested third party consent to such inspections and agree that Con-way Freight will not be held liable for any loss, damage, action or event arising out of such inspection, except to the extent that Con-way Freight is grossly negligent in performing the inspection.

An inspection that results in a correction to the Bill of Lading including (1) density of the shipment, (2) the actual or released value of items as defined in the NMFC, (3) lineal foot, or (4) classification is subject to the following:

- In the case where the linehaul portion of the charges increase by $1.00 or more, a $25.75 correction fee will be assessed plus all applicable freight, fuel surcharge, and accessorial charges will be modified accordingly.
• In the case where the linehaul portion of the charges decreases, once the applicable freight reduces by $25.75, the $25.75 correction fee will be assessed plus all applicable fuel surcharge and accessorial charges will be modified accordingly.

**Invoicing Requirements**

Item 27

Carrier shall reference its 9-digit shipping number, referred to as a PRO number on each invoice. Unless otherwise agreed upon by the parties in writing, Carrier shall not be required to include on its invoice any other shipment identifier. Other identifiers include, but are not exclusive of purchase order numbers, scope of work number, department name or code, plant number or code, shipper account number, consignee account number or any other identifier used for the internal billing requirements of the shipper or consignee.

**Inadvertence Clause – Application of Classes**

(Excepton of NMF 100, Item 170)

Item 28

As an exception to Item 170 of the NMF 100 Series, if the actual density or density group is not shown and the shipment is inadvertently accepted, charges will initially be assessed at Class 100. Upon submission of satisfactory proof of a higher actual density or lower class, freight charges will be adjusted accordingly and the shipment will be subject to a charge pursuant to CNWY 199 Item 205, in addition to all other lawfully applicable charges.

**Class 0 Commodities**

Item 29

All commodities as described in the NMF 100 Series as having a Class 0 application will be rated at Class 300 if the shipment does not have an actual value provided for on the bill of lading or the actual value provided is greater than $1.25 per pound. Upon submission of satisfactory proof (e.g. invoice documents or specific packing lists with pricing, etc.) that the actual value of the shipment does not exceed $1.25 per pound, the charges will be adjusted accordingly based on the density/class of the shipment in accordance with an 11 tier full scale density break. If a correction to the bill of lading is requested pursuant to the provisions herein, the shipment will be subject to a charge pursuant to CNWY 199 Item 205, in addition to all other lawfully applicable charges. If the shipment is tendered at Class 0 with an actual value of $1.25 per pound or less, the shipment will be rated based on the density/class of the shipment in accordance with an 11 tier full scale density break.

**Volume Shipment Pricing**

Item 30

All shipments tendered to Con-way Freight may be eligible for Volume Shipment Pricing subject to the following conditions:

- Shipments must have its point of origin and its point of destination in the contiguous 48 United States (excluding Alaska and Hawaii).
- Applicable on all rate bases.
- Application of Volume Shipment Pricing will modify contractual terms in effect between carrier and the parties.
- Shipments rated with Volume Shipment Pricing will not be eligible for the Standard Delivery Service Guarantee (CNWY 199 Item 24).
- Volume Shipment Pricing applies to freight shipments that do not exceed the capacity of a 28’ trailer and/or subject to the maximum legal weight allowed by law. Shipments that exceed these limits will be rated as multiple shipments.
- Shipments subject to Exclusive Use (Item 11 of this tariff) shall not be eligible for Volume Shipment Pricing.
Dispute Resolution
(exception to NMF 100, Items 300160 and 300530)

As an exception to Item 300160 of the NMF 100 Series, any dispute arising from a freight claim for loss or damage exceeding ten thousand ($10,000) dollars shall be excluded from the requirement of being submitted to binding arbitration.

As an exception to Item 300530 of the NMF 100 Series, any dispute arising from an overcharge claim or unidentified or duplicate payments exceeding ten thousand ($10,000) dollars shall be excluded from the requirement of being submitted to binding arbitration.
Section 2

RATES AND CHARGES

(All Rates and Charges in this Section will be assessed against the party requesting the service unless written authorization to the contrary has been received.)

### Instant Guaranteed Service (G!)

**Item 200**

Customer may request **Instant Guaranteed Service (G!)** by clearly and legibly marking these words “**Con-way Instant Guaranteed Service**” (the terms “Instant Guaranteed” and “Guaranteed” as well as the letter “G!” will be accepted) in the body of the Bill of Lading or checking the Instant Guaranteed Service box on the Con-way Freight Bill of Lading, and notifying the Con-way Freight Driver Sales Representative who picks up the shipment. This service provides a guarantee that Con-way Freight will deliver the entire shipment within the “standard” number of days established for Con-way Freight transit time between the origin and destination points listed on the Bill of Lading. The “standard” transit time will be that listed on the Con-way Freight Internet web site on the day the shipment is tendered. A customer may request **Instant Guaranteed Service (G!)** on any shipments, regardless of what pricing program or negotiated set of rates that has been established with Con-way Freight. Only points where Con-way Freight provides direct service are included. The five-digit United States ZIP Code or six-character Canadian Postal Code will establish the points of origin and destination. A twenty percent (20%) surcharge to the net linehaul charges will be added to the price of the shipment. Should Con-way Freight not tender or make the shipment available for delivery within the standard transit time, an invoice for the shipment will be automatically issued with ZERO net linehaul charges, excluding the elimination of any accessorial rates or charges that may apply. The shipment must be ready for pickup no later than 5 PM local time on the day of shipment.

Con-way Freight shall not be liable for any failure to perform its **Instant Guaranteed Service (G!)** or for loss, damage or delay to any of the goods described in the Bill of Lading when delay is caused by an act of God, public enemies, riot, strike, other work stoppage or labor unrest, a defect or inherent vice in the goods, act of public authorities, act or omission of custom officials, terrorism, faulty or impassable highway, lack of capacity of a highway or bridge, authority of law, quarantines, civil commotion or hazardous incidents to a state of war, compliance with laws, government regulations, orders or requirements, act or omission of shipper, consignee, or owner of the goods, or any cause beyond Con-way Freight's control.

The following **cannot** move via **Instant Guaranteed Service (G!)**:  
1) Delivery requiring liftgate equipment;  
2) Shipments requiring temperature control;  
3) Shipments marked as Hazardous Materials or that subsequently requires the shipment to be handled as a Hazardous Material as specified by the D.O.T.;  
4) Shipments with an aggregate weight of 20,000 pounds or heavier;  
5) Shipments marked as Exclusive Use (Item 11)

### Construction and Utility Sites Pickups or Deliveries

**Item 201**

(Subject to Notes 1, 2 & 3)

Shipments picked up or delivered to construction and utility sites will in addition to all other applicable charges, be subject to a charge of $144.75 per shipment, or $8.50 per 100 pounds, whichever produces the greater amount.

**Note 1:** The term “Construction Site” shall be defined as the site of any construction of buildings, roads or bridges or other structures including the entire property upon which the construction is taking place.
and delivery to any facility (such as warehouses, depots, supply houses or similar facilities) located on such property.

Note 2: The term “Utility Site” shall be defined as a power generation station, whether nuclear, thermal, hydroelectric or fossil fuel, pumping station, or wind farms located outside the normal commercial pickup and delivery region of the carrier for a town, city or municipality.

Note 3: Pickups and deliveries to such sites will be granted 30 minutes of free time in which to load or unload shipment. Once free time has expired all applicable charges as stated in Item 201 will apply. Free time is not applicable to wind farm locations.

**Government Sites, Airports, Mines, Natural Gas, Oil Fields - Pickups or Deliveries**

(Subject to Notes 1, 2, 3, 4, & 5)

Shipments picked up or delivered to government sites, airports, and mines will, in addition to all other applicable charges, be subject to a charge of $246.75 per shipment, or $7.50 per 100 pounds, whichever produces the greater amount.

Note 1: The term “Mine” shall be defined as the site of any mineral mine location, whether underground or open mining, including the entire property of the mine.

Note 2: Natural Gas or Oil Fields shall be defined as the site of any location used for obtaining or the production, refining, or storage of natural gas, oil, or any other fuel or fuel additive.

Note 3: The term “Government Site” shall be defined as, but not limited to the examples listed below of government facilities and/or geographic regions managed by the government. These sites may or may not have a United States ZIP or Canadian Postal Code assigned.

- United States Post Office/Canada Post facilities
- Military locations such as missile sites
- Military and civilian radio, aviation, and electronic stations
- Government research stations
- Prisons/Correctional Facilities

Note 4: Pickups and Deliveries to “Government Sites” will be granted 30 minutes of free time in which to load or unload shipment. Once free time has expired all applicable charges as stated in Item 202 will apply.

Note 5: The term “Airport” shall be defined as any facility, which is subject to the transportation security administration (“TSA”) where aircraft such as airplanes, helicopters, and blimps take off and land.

**Advancing Charges**

(exception to NMF 100, Item 300)

No charges of any description will be advanced to shippers, owners, consignees or agents thereof, nor to their draymen or warehousemen, except charges which are incidental to the transportation of the shipment (Subject to Note 1). The basis of charges to be advanced, as shown in Note 1, must be stated on bill of lading at time of shipment.

The charges for collecting and remitting the amount of the advance charges will be billed to the same party paying the linehaul charges.

The charges for advancing charges will be three percent (3%) of the advanced amount, subject to a minimum fee of $82.00 per bill.

Note 1: The term “Charges Incidental to the Transportation of the Shipment” shall include only the following:

1. Charges for packing or crating of the shipment.
2. Loading or unloading charges.
3. Inbound transportation charges, not a part of the continuous through movement of the shipment.
(4) Inbound transportation charges when such charges are derived from rates or charges on file with the Federal Maritime Commission.
(5) Drayage charges (Subject to Note 2).
(6) Drayage charges (Subject to Note 2) or inbound linehaul transportation charges when payment of such charges are guaranteed in writing by the shipper or his agent.
(7) In-bond or Custom House charges.
(8) Wharfage or handling charges on import shipments.
(9) Warehouse storage or warehouse handling charges.
(10) Broker’s fees on customs or in-bond freight.

Note 2: The term “Drayage” as used in this item shall mean local transportation within the pickup terminal area, from actual origin to the linehaul carrier’s dock.

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**Bills of Lading – Corrections**

Changes to shipment terms, shipper, consignee, including origins and destinations, description, NMFC class, pieces, and/or weight can be made by the shipper within thirty days (30) days after the shipment has been accepted by the carrier. The consignee may request a change in the terms of payment from prepaid to collect. The changes must be in writing in the form of a letter on the shipper’s letterhead, or a corrected Bill of Lading both of which require written authorization from the consignee as well. The carrier will assess a charge of $29.75 each time a correction is made at the request of the shipper and/or consignee. Each request can contain more than one correction by the shipper. This charge will apply in addition to all other rates and charges found in CNWY 199 or other rating or pricing agreement between shipper and carrier. No changes will be accepted that increase carrier’s liability regarding loss or damage.

**C.O.D. Shipments (including Order Notify)**

Unless otherwise provided in carriers’ tariffs, collect on delivery (COD) shipments will be accepted subject to the following provisions and charges:

1. Shipments tendered for COD must be stamped, typed or written with the word “COD” on all such Bills of Lading and shipping orders immediately before name of consignee; OR, “COD” in red letters must be stamped or printed across the face of all Bills of Lading and shipping orders. Only one COD amount may be shown and may not be subject to change dependent upon time or conditions of payment. The name and street address of shipper and consignee must be shown on Bill of Lading and shipping order. The following information must be shown on any shipment that is tendered for COD:

   | Collect on Delivery, $________________________________ and remit to: |
   | Street _____________________________________________________________ |
   | City _____________________________________________________________ |
   | State ____________________ ZIP ________________________________ |
   | COD charge to be paid by: Shipper__________________ Consignee________ |

2. Carrier will not accept COD shipments with a value of more than $89,999.99. If shipment is inadvertently accepted for an amount higher than $89,999.99 it will be returned to shipper. If carrier inadvertently accepts a COD shipment with the amount higher than $89,999.99, Carrier’s liability, if any, will not exceed $89,999.99.
(3) Only the following forms of payment will be accepted in payment of COD amounts: (1) bank cashier’s check; (2) bank certified check; (3) money order or (4) personal check of the consignee. Failure of the shipper to specify the method of payment would make a bank cashiers check, bank certified check, money order, or personal check acceptable. All checks and money orders shall be made payable to the shipper. The carrier will accept checks and money orders only as the agent of the shipper and the carriers’ responsibility is limited to the exercise of due care and diligence in forwarding such checks and money orders to shipper. Carrier will not be liable for COD amounts not collectible as a result of stop payment, insufficient funds, invalid signature, uncollectible funds, forgery, or any other reason beyond Carrier’s control, even when Carrier is specified as the Payee on COD check. Carrier will not be liable for accepting a specified form of payment and will not be liable or obligated to take independent steps to verify the instrument.

(4) The charges for collecting and remitting the amount of each COD bill to be collected on shipments consigned COD will be **five percent (5%)** of the COD amount, subject to a minimum COD fee of $76.25 per COD bill.

(5) (a) Carrier, will upon written request from the shipper, change the status of a COD shipment (except as prohibited by Sec. 1 above) by increasing, reducing, or canceling the amount of the COD, subject to the following provisions:
   
   (1) The request must be received by the delivering carrier in time to accomplish the change requested prior to effecting delivery of this shipment.
   
   (2) A charge of $76.25 per shipment will be made for increasing, reducing, canceling or adding the COD amount.

(b) Carrier will, upon written authorization from shipper, change the form of payment of COD amounts to accept consignee’s personal check when such form of payment was not originally authorized, subject to an additional charge of $76.25 per shipment. If request received after the shipment has been tendered for delivery and refused by consignee, the shipment will also be assessed the applicable redelivery charge as provided in carrier’s tariffs, in addition to the charge for changing the form of acceptable payment. Shipper must guarantee payment of the charge for changing the form of payment and the redelivery charge if any.

(6) Order Notify Shipments will not be handled. If handled inadvertently, then a shipment moving on Order Notify Bills of Lading will be subject to a charge of five percent (5%) of the amount subject to a minimum of $351.00, to cover the liability for handling of such Bills of Lading. This charge will be in addition to all other applicable charges and will be collected from the party paying the freight charges.

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**Late Payment Charge  Item 207**

Unless otherwise agreed upon by Con-way in writing, all payments due hereunder shall be made within 15 calendar days of the date of invoice. All shipments upon which the lawfully applicable rates and charges are not paid in full within fifteen (15) calendar days of the date of invoice, or within a time period agreed to by the parties in writing, are considered delinquent.

Carrier shall provide a written demand for all delinquent charges. Any delinquent charge not paid within thirty (30) days of the written demand shall be subject to the following late payment provisions:

When carrier has advised debtor, in writing, of its intent to assign collection of delinquent invoices to an attorney or professional service for collection, and the delinquent charges are not paid in full within thirty (30) days, all delinquent invoices will be re-billed at carrier’s full undiscounted rate based on tariff CNWY-599 and class rates applicable on the date of shipment. In addition, the reasonable collection costs (not to exceed thirty (30%) percent calculated on the gross, undiscounted charges) will be applied to each delinquent invoice.
Return Check Fee  

Upon receipt of written notification that a check has been returned to the carrier for non-payment due to insufficient funds, closed account or any other reason outside the control of the carrier, a charge of $84.00 for each returned check, will be applied against the customer’s account.

The carrier will provide the debtor with written notification of the additional amount due and shall include the original invoice amount.

This charge would be in addition to all other lawful charges published herein.

In Bond Freight – United States  

(1) Shipments moving under United States Customs Bond for U. S. Customs Clearance at a point in the United States or delivery by carrier are required to be made under U. S. Customs Supervision. Such shipments will be assessed a charge of $4.50 per 100 pounds, subject to a minimum charge of $148.75 and a maximum charge of $362.00 per shipment or per vehicle, if more than one vehicle is required to transport the shipment (Subject to Note 1). Such charges shall be in addition to all other applicable charges.

(2) Linehaul rates on shipments requiring U. S. Customs Clearance at a point other than the final destination will be assessed on the basis of rates and charges applicable from point of origin to the point of U. S. Customs Clearance, plus the rates and charges applicable from the point of U. S. Customs Clearance to the final destination except no beyond linehaul rates will apply when the final destination is located within the commercial zone of the point of U. S. Customs Clearance and is subject to the same linehaul rate as the point of U. S. Customs Clearance.

(3) Each I. T. Permit (Immediate Transportation Permit) issued for movement of an in-bond shipment will be considered as a separate shipment, and must be accompanied by one Bill of Lading and shipping order. The provisions of this paragraph will not apply to truckload shipments moving in bond between steamship company piers or wharves or when such shipments are delivered to a U. S. Customs Bonded Warehouse.

(4) Shipments tendered in a vehicle sealed by or at the instructions of the shipper, or as required by competent authority, will be rated as follows:

30,000 pounds at the Class 85 scale, 15M, rate per 28 foot trailer, Tariff CNWY 599, current version.

On shipments cleared en route by U. S. Customs, and movement beyond such clearance does not require a seal, normal rates and charges shall apply to the beyond point.

(5) Shipments moving from the United States under a TIR Carnet issued by the originating carrier are subject to a charge of $220.50 which will be in addition to all other lawfully applicable rates and charges (including the in bond charges herein applicable).

(6) When necessary for carriers to purchase and apply “High Security Red In-Bond Seals” for shipments moving under United States Customs Bond, a charge of $85.00 per seal will be assessed. Carrier will not be responsible for equipment or tools necessary for removal of High Security Red In-Bond Seals.

(7) When carrier is required to pick up shipping documents or Customs Release Forms to present at the border for forwarder or broker for validation prior to pickup of a shipment, a charge of $70.25 per shipment will apply, subject to a maximum charge of $362.00 when import documents for multiple shipments are picked up on a single day for a single account, for each pickup of such shipping documents or Customs Release Forms.

(8) When Customs requires a physical inspection of the shipment, through no fault of the carrier, and such inspection delays the carrier, the charge invoiced to carrier by the inspection agency will be added to the freight bill and a charge of $139.25 will apply in addition to all other applicable charges.

(9) Shipments waiting for U. S. Customs Clearance will be subject to the applicable detention charges in NMF 100, or storage charges in CNWY 199 Item 231. Detention charges, if any, will be assessed against the party responsible for linehaul charges. For the purpose of applying storage rules and charges in connection with shipments moving under United States Customs Bond, notification to the Deputy Collector of Customs that a shipment is available for customs inspection will constitute tender of shipment for delivery.
Note 1: On shipments of alcoholic beverages, the charges in Paragraph 1 will not apply when shipments are consigned to a U. S. Customs Bonded Warehouse and carrier is not requested to clear shipment through U. S. Customs. The following certification must be shown on the bill of lading:

“This is to certify that carrier is not required to clear shipment through U. S. Customs while in his possession.”

(Signature of authorized shipper personnel)

Sufferance Warehouse Charges – Canada  Item 210

This item covers shipments moving from points in the United States into Canada for Canadian Customs Clearance at a point in Canada beyond the border. The Consignee and Shipper will be jointly and severally liable for the charges set forth in this Section 210 regardless of whether the bill of lading is prepaid or collect, or such charge occurred as the result of an error or omission of shipper, consignee or any third party. All charges are payable in US funds.

(1) Shipments moving into Canada will be assessed a charge based on the following:

<table>
<thead>
<tr>
<th>Locations</th>
<th>Rate or Charge Per 100 Pounds</th>
<th>Minimum Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eastern Provinces of NB, ON, and QC</td>
<td>$2.75</td>
<td>$29.50</td>
</tr>
<tr>
<td>Remaining Provinces of AB, BC, MB, NL, NT, NS, NU, PE, SK, and YT</td>
<td>$2.75</td>
<td>$58.75</td>
</tr>
</tbody>
</table>

(2) Should Canada Customs require a shipment to be examined, a fee of $123.25 will be applied

(3) If a shipment is held at a sufferance warehouse, it will be subject to the following fees:

- HANDLING FEE of $4.00 per 100 pounds subject to a minimum charge of $57.75
- STORAGE FEE of $4.00 per 100 pounds per day or $50.50 per day, whichever produces the higher amount

(4) At the importer’s request, should a shipment be redirected from one customs warehouse to another, a fee of $36.00 per shipment will be assessed for remanifesting of paperwork. Item 228 (Reconsignment or Diversion) shall still apply.

(5) When Customs performs a paperwork inspection on the shipment and such inspection delays the carrier (through no fault of the carrier), the provisions of Item 211 (Detention with Power) shall still apply.

(6) When Customs requires a physical inspection of the shipment and such inspection delays the carrier (through no fault of the carrier), the charge invoiced to carrier by the inspection agency will be added to the freight bill and a charge of $139.25 will apply in addition to all other applicable charges.

Detention – With Power  Item 211

Carrier’s linehaul charges for each shipment include a reasonable amount of time to accomplish the pickup and/or delivery of the shipment(s) at the premises of the shipper or consignee during normal business hours. When the time required completing pickup and/or delivery takes longer than the standard free time, extra charges will apply.

SECTION 1—Charges:

(1) When the loading or unloading is delayed, the charge per vehicle for each 15 minutes, or fraction thereof, beyond free time will be $44.00 for LTL shipments subject to a minimum charge of $52.75.

(2) The amounts due the carrier under the provisions of this rule shall be assessed against the shipper in the case of loading, and against the consignee in the case of unloading, irrespective of whether line haul charges are prepaid or collect.
SECTION 2—Free Time:

(1) Free time per vehicle stop shall be as follows:

<table>
<thead>
<tr>
<th>Actual Weight (in pounds)</th>
<th>Free Time (in minutes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 1,000</td>
<td>15</td>
</tr>
<tr>
<td>1,000 thru 4,999</td>
<td>30</td>
</tr>
<tr>
<td>5,000 thru 9,999</td>
<td>40</td>
</tr>
<tr>
<td>10,000 or more</td>
<td>60</td>
</tr>
</tbody>
</table>

SECTION 3—General Provisions:

(1) When vehicle is both unloaded and reloaded, each transaction will be treated independently of the other, except that when loading is begun before unloading is completed, free time for loading shall not begin until free time for unloading has expired.

(2) Computation of time shall begin upon notification by the driver to the responsible representative of the shipper or consignee of the vehicle for loading or unloading. Time shall end upon completion of loading and receipt by the driver of a signed Bill of Lading or receipt for delivery.

(3) When loading or unloading is interrupted for a normal meal period, meal time not to exceed one hour will be excluded from computation of time.

(4) When carrier is permitted to work before or after the normal business day, such working time shall also be included.

(5) When shipper tenders or consignee receives more than one LTL or AQ shipment at one time, the combined weight will be used to determine free time.

(6) The provisions and charges for detention of vehicle with power units will also apply to equipment owned by steamship lines, railroads, or third party leasing companies.

Detention – Without Power

This item applies when carrier’s vehicles without power units are delayed or detained on the premises of shipper, consignee, or on other premises designated by them, or as close thereto as conditions will permit. For the purpose of this item the terms “spotting” and “dropping” are considered to be synonymous and are used interchangeably.

SECTION 1—Charges:

(1) General detention charges: After the expiration of free time as provided in this item, charges for detaining a trailer will be assessed as follows:

| For each day or fraction thereof following the initial free period | $126.00 |

When carrier’s employee assists in loading, unloading, or checking the freight, the detention provisions governing vehicles with power units will apply (Item 211).

(2) Delay in trailer pickup charge: No additional charge will be made for picking up trailers spotted under this item when such pickup can be performed within 30 minutes after arrival of driver and power unit at premises of shipper, consignee, or other designated party. When a delay of more than 30 minutes is encountered, detention charges for vehicles with power will commence from the time of arrival as specified in CNWY 199 Item 211.
SECTION 2—Computation of Free Time:

(1) A spotted trailer will be allowed one calendar day of free time for loading or unloading. For trailers spotted for unloading, such time shall commence at the end of the day when the trailer is placed by Con-way Freight at the site designated by consignee, or other party designated by consignee. For trailers spotted for loading, such time shall commence when the trailer is spotted at the site specifically designated by the shipper or a party designated by shipper.

(2) Shipper, consignee, or other designated party shall notify carrier when loading or unloading has been completed and the trailer is available for pickup. The trailer will be deemed to be spotted and detention charges will accrue until such time as the carrier receives notification.

SECTION 3—General Provisions:

(1) Subject to the availability of equipment, carrier may spot empty or loaded trailers for loading or unloading on the premises of shipper, consignee, or on other premises designated by them, or as close thereto as conditions will permit.

(2) In the case of spotting for loading the Bill of Lading must show “Shipper Load and Count”, however failure to mark the bill of lading will not affect the liabilities of the parties. Loading or unloading will be performed by shipper, consignee, or other party designated by them. Carrier shall not be responsible for loading the trailer or counting the freight.

(3) Carrier responsibility for safeguarding shipments loaded into spotted trailers shall begin when possession thereof is taken by the carrier. Carrier responsibility for safeguarding shipments unloaded from spotted trailers shall cease when the trailer is spotted at or on the site designated by consignee. Carrier shall not be responsible for any claims arising from exceptions (overages, shortages, damages) noted at carrier’s first physical check of the shipment provided such exceptions are timely reported.

(4) Shipper, consignee, or other designated party receiving a spotted trailer, shall be liable if the trailer is lost, stolen or damaged while in their custody and control.

(5) The detention charges due the carrier will be assessed against the shipper in the case of spotting for loading and against the consignee in the case of spotting for unloading irrespective of whether charges are prepaid or collect.

(6) Nothing in this item shall require a carrier to pick up or deliver spotted trailers at hours other than carrier’s normal business hours.

(7) The provisions and charges for the detention of vehicles with or without power units will also apply to equipment owned by steamship lines, railroads, or third party leasing companies.

Diversion to Another Carrier

When carrier receives instructions to divert a shipment at any point from carrier to another carrier, the following provisions apply:

(1) The shipment will be charged for on the basis of movement from the origin to the point of transfer.

(2) A charge of $72.50 per hour, per person, subject to a minimum charge of $134.00 will be made for all time required in unloading and reloading the vehicle to accomplish such diversion.

(3) A charge of $16.00 per 100 pounds, subject to a minimum charge of $134.00, will be made for delivery service.
Extra Labor  
When requested by the shipper or consignee, extra labor will be furnished by the carrier for loading or unloading. At each location where extra labor is used, the charge therefore will be as follows:

<table>
<thead>
<tr>
<th>Per Person Per Hour or Fraction Thereof</th>
<th>Minimum Charge Per Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>$72.50</td>
<td>$219.50</td>
</tr>
</tbody>
</table>

Monday – Friday — During Business Hours
Time shall be computed from the time the extra labor arrives at the place of pickup or delivery until loading or unloading is completed.

Inside Pickup or Delivery  
When requested by shipper or consignee, and carrier’s operating conditions permit, the carrier may move shipments or portions of shipments from or to positions beyond the immediately adjacent loading or unloading positions defined in CNWY 199 Item 16 (Pickup or Delivery Service).

Services provided under this item will be assessed a charge of $10.25 per 100 pounds, subject to a minimum charge of $77.00 and a maximum charge of $636.00. Service requested under this item on the bill of lading will be assessed a charge. If the service is not performed, the charge will be cancelled.

Consolidations – Distributions  
On shipments delivered to a carrier’s service center (Freight Terminal) by another carrier for purposes of consolidation or distribution, a handling charge of $3.75 per 100 pounds, subject to a minimum charge of $45.00 per shipment, will be assessed. Charges named herein must be prepaid.

Liftgate Service  
Where carrier is required or requested to employ hydraulic lifting or lowering devices to accomplish pickup or delivery of the goods to or from carrier’s vehicle, an additional charge of $8.00 per 100 pounds, subject to a minimum charge of $152.50 and a maximum charge of $372.75, will be assessed upon the actual weight of the shipment or shipments for which such service is rendered, at one time.

The charges for this service shall be paid by the party for whom the service is performed, or guaranteed by the shipper. Carrier is not obligated to perform such service when suitable vehicles equipped with such devices and operators are not available. Service will only be rendered at such locations as are safe and accessible to the vehicle. Service requested under this item on the bill of lading will be assessed a charge. If the service is not performed, the charge will be cancelled.

Pier, Wharf, and Container Freight Stations  
Except as otherwise provided, rates and charges in tariffs governed by this tariff applying to U.S. Ports, on export, import, coastwise, or intercoastal traffic do not include loading or unloading of motor carrier’s vehicle. Any shipment picked up from or delivered to a location at ports, including container freight stations located within a port region, will be subject to the following rates and charges which include loading or unloading charges for the longshoremen, stevedores, or public loaders and shall be in addition to all other charges applicable to the shipment.

<table>
<thead>
<tr>
<th>Locations</th>
<th>Rate or Charge per 100 pounds</th>
<th>Minimum Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>Piers or Wharfs</td>
<td>$10.75</td>
<td>$180.00</td>
</tr>
<tr>
<td>Container Freight Stations (CFS)</td>
<td>n/a</td>
<td>$61.50</td>
</tr>
</tbody>
</table>
Re-Labeling  
Item 220

The provisions of NMF 100 Item 580 will apply: however, carrier will at the request of the shipper or consignee, change or alter according to instructions, the markings or tags on any packages or pieces of freight subject to a charge of $5.00 per package or piece of freight on which the marking or tag is changed or altered, subject to a minimum charge of $78.50 per shipment.

Notification Prior to Delivery of Shipments  
Item 221

When a Bill of Lading or any shipping order, including Government Bills of Lading, is tendered bearing any notation requesting carrier to notify consignee prior to delivery, or in the event the delivery requires special handling instruction, by any means whatsoever, the charge for this service shall be $43.00. When Notification Prior to Delivery is requested on the original Bill of Lading the charge for notification will be charged to the party responsible for all other charges (shipper if a prepaid shipment and consignee if a collect shipment).

Palletizing, Sorting, or Segregating  
Item 222

RESTRICTIONS ON LOADING OR UNLOADING BY CARRIER: Loading or unloading service does not include assembling, packing, unpacking, dismantling, inspecting, palletizing, sorting, or segregating freight. Any request for such service shall subject the shipment to a charge of $2.75 per 100 pounds with a minimum charge of $78.50 per shipment. A request shall not be construed as an obligation of the carrier to perform such services.

Residential/Non-Commercial Pickup or Delivery  
Item 224

(1) Before attempting delivery to residences/non-commercial locations, the carrier must reach agreement with the consignee or shipper regarding the date and time (approximate) of such delivery. This arrangement for delivery may be accomplished through a notation by the shipper on the Bill of Lading, or by oral or written arrangement between the carrier and the consignee. In any case, some mutually agreed-upon arrangement for delivery must be made before tender of delivery is initially attempted.

(2) Shipments picked up at or delivered to residences/non-commercial locations (see Notes 1 and 2) or camps (other than Military) will be assessed a charge of $10.00 per 100 pounds, subject to a minimum charge of $103.50 per shipment and a maximum charge of $540.50 per shipment or maximum $540.50 per trailer if more than one trailer is used to transport the shipment.

(3) Pickup and delivery to residences/non-commercial locations shall be limited to the entrance of the front door, back door, garage, or car port.

(4) The charges provided in this item apply separately for pickup and separately for delivery and are in addition to inside delivery and all other lawful charges.

Note 1: The term “residences/non-commercial” also includes apartments, places of worship, schools (K–12 grade), pre-schools, day cares, camps, farms, public storage facilities, business operating within a private residence, and other such locations not generally recognized as commercial locations and shall apply to the entire premises.

Note 2: If more than one shipment is picked up or delivered at one time and place at a residences/non-commercial locations or camp (other than military), the minimum and maximum charges published in this item shall apply per pickup rather than per shipment as indicated above.
## Saturdays, Sundays, Holidays, or After Business Hours Pickup or Delivery

**Item 225**

(1) When shipper or consignee requests carrier to pick up or deliver freight on Saturdays, Sundays, Holidays, or after business hours, or requests carrier to pick up or deliver equipment, either empty or containing freight, on Saturdays, Sundays, Holidays, or after business hours, such service will be subject to a charge of $116.50 per labor hour or any fraction thereof, minimum charge based upon four hours service. Such charges shall be in addition to all other applicable charges.

(2) Charges must be either paid by the party requesting the service or guaranteed to the satisfaction of the carrier before pickup or delivery will be made.

## Exhibition Sites Pickup or Delivery

**Item 226**

Shipments originating at or destined to exhibition sites will be subject to an additional charge as indicated below. Charges named herein apply in addition to all other applicable rates and charges from and to points specified in this item. The charge for this service will be $12.50 per 100 lbs, subject to a Minimum Charge of $116.25 per shipment.

**Note 1:** Does not apply to drop-pickup loaded by shipper or drop-delivery trailers unloaded by consignee.

## Excessive Value/Liability Charge

**Item 227**

Articles tendered with a value greater than the applicable limitations set forth herein shall be considered of extraordinary value. Articles of extraordinary value will be accepted for shipment subject to the limitations of liability stated herein unless the shipper requests excess liability coverage on the Bill of Lading and pays an additional charge as provided in CNWY 199 Item 7 and described below. Shipper declared values in excess of the liability maximums stated herein will be accepted as a request for excess coverage and additional charges will be applied.

**Notice:** Carrier shall in no event be liable for loss of profit, income, interest, attorney fees, or any special, incidental, or consequential damages.

**Carrier Liability with Shipment originating within the United States:** Unless the Shipper declares excess value on the Bill of Lading, requests excess liability coverage and pays an additional charge, Carrier’s maximum liability shall be limited to the rates set forth in Items 20 and 25 herein, subject to $150,000.00 maximum total liability per shipment. Carrier's liability on household goods and articles other than new articles, such as including but not limited to used, remanufactured, or refurbished articles, shall not exceed one ($1.00) dollar per pound per individual lost or damaged piece within the shipment. Shipper agrees to pay an additional charge for excess liability coverage. Total declared value may not exceed $650,000.00 per shipment. See Notes 1, 2, and 3 below.

**Carrier liability with shipment originating within Canada:** Unless the Shipper agrees to a Special Agreement, declares the value in the box on the Bill of Lading and agrees to pay the excess liability charge by initialing where indicated, Carrier’s maximum liability is CAN$2.00 per pound (CAN$4.41 per kilogram) per individual lost or damaged piece within the shipment, subject to a maximum total liability per shipment of CAN$20,000.00. Carrier's liability on household goods and articles other than new articles, such as including but not limited to used, remanufactured or refurbished articles, shall not exceed one ($1.00) dollar per pound per individual lost or damaged piece within the shipment. Declared value and excess liability coverage for shipments originating in Canada must have the following stated on the Bill of Lading:

**SPECIAL AGREEMENT:** Declared Value: CAN $ ____________ per pound. (Declared value may not exceed CAN $100,000.00 per shipment) Shipper Agrees to Pay Excess Liability Charge: __________ (Shipper’s Initials) Carrier will assess an additional charge of one percent (1%) of the declared value in excess of the initial maximum liability, subject to a minimum excess value coverage charge of $52.00. Such charge is in addition to the carrier’s freight charges. Charges are to be paid by the party responsible for payment. See CNWY 199 Item 20 for rules and charges governing articles for which the charges are determined by class exception ratings or freight of all kinds (FAK).
Note 1: Shipper must clearly indicate in writing on the Bill of Lading at time of shipment the shipper’s intent to request additional excess value and the total dollar amount of excess value coverage requested.

**EXAMPLE**

“Excess value coverage requested: $25,000.00**

(*insert applicable amount)

Note 2: Excess value charges must be paid by the party responsible for payment of the freight charges.

Note 3: When a number of individual pieces have been unitized, strapped or otherwise fastened together, boxed, packaged or contained on pallets or skids, or have been over packed in an additional complying package, Con-way Freight's liability will be determined by separately multiplying the lowest level of liability for the commodity being shipped times the weight of the total number of individual pieces lost or damaged and not on the basis of the weight of the total number of pieces.

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**Reconsignment or Diversion**  
**Item 228**

A request for the reconsignment or diversion of a shipment will be subject to the following definitions, conditions, and charges:

1. **DEFINITIONS OF RECONSIGNMENT OR DIVERSION:**  
   For the purpose of this rule, the terms “reconsignment” and “diversion” are considered to be synonymous and the use of either will be considered to mean:
   
   (a) A change in the name of the shipper or consignee.
   
   (b) A change in the place of delivery.
   
   (c) Relinquishment of shipment at point of origin.
   
   (d) Instructions received by the originating carrier prior to receipt of shipment.
   
   (e) Refused shipments being returned to the original shipper.

2. **CONDITIONS:**
   
   (a) Requests for reconsignment must be made in writing from the shipper, consignee or their authorized agents. The carrier must be satisfied that the party making the request has the authority to do so. If an agent of the shipper or consignee makes a reconsignment request, then in addition to the standard written request, the third party needs to include that they are making the request as an agent of either the shipper or consignee. Conditional or qualified requests will not be accepted. Carrier will not accept disposition instructions printed on the Bill of Lading, shipping label, shipping order or container as authority to reship, return or reconsign a shipment.
   
   (b) Carrier will make diligent effort to execute a request for reconsignment, but will not be responsible if such service is not effected.
   
   (c) All charges applicable to the shipment whether accrued or accruing must be paid or guaranteed to the satisfaction of the carrier before reconsignment will be made.
   
   (d) Only entire shipments, not portions of shipments, may be reconsigned.
   
   (e) An order for reconsignment of a shipment governed by an Order Notified BOL will not be considered valid, unless and until the original Bill of Lading is surrendered for cancellation, endorsed, or exchanged.
   
   (f) Marking or tagging of the shipment to incorporate new address will be performed by carrier, subject to instructions provided by party requesting the changes.
   
   (g) Reconsignment will NOT be permitted on “In Bond” shipments.

3. **CHARGES:**
   
   Reconsignment as defined in Paragraph (1) will be subject to the following:
Reconsignment
Change in documentation $73.50 Plus:
Transportation to deliver to new destination, using Tariff CNWY 599, effective current on date of shipment, rates from original destination Con-way Freight Service Center to the new place of delivery, including any minimum charge, if applicable.

Redelivery

When a shipment is tendered for delivery and, through no fault of the carrier, such delivery cannot be accomplished, no further tender will be made except upon request. Additional tenders and final delivery will be subject to the following provisions:

If one or more additional tenders, or final delivery of the shipments are made at consignee’s place, a charge of $10.75 per 100 pounds, subject to a minimum charge of $78.50 and a maximum charge of $975.00 per shipment or $975.00 per trailer if more than one trailer is used to transport the shipment, will be made for each such tender and for the final delivery.

Single Shipments (exception to NMF 100, Item 595)

As an exception to Item 595 of NMF 100 Series, a single shipment with an actual weight of less than 500 pounds picked up at one time and place, unaccompanied by any other shipment of any description from the same pickup site, will be subject to a charge of $34.75 per shipment, in addition to all other lawfully applicable charges.

Storage

Freight held in carrier’s possession by reason of an act or an omission of the shipper, consignee, or owner, or for custom clearance or inspection (see Item 211), and through no fault of the carrier, will be considered stored immediately, and will be subject to the following provisions:

(1) Storage charges on freight awaiting line-haul transportation will begin at 7:00 A.M., the day after freight is received by the carrier.

(2) Storage charges on undelivered freight will begin at 7:00 A.M. the first business day, and will accrue every day thereafter including Holidays and weekends, after notice of arrival as provided in Item 5 has been given except no charges under this item will be made when actual tender delivery is made within 24 hours after such notice of arrival has been given.

(3) The daily charge for this service will be $5.00 per 100 lbs, subject to a Daily Minimum Charge of $109.00 per shipment.

Hazardous and Radioactive Materials

Carrier may accept shipments of hazardous materials or radioactive materials for transportation in accordance with the transportation requirements of the U. S. Department of Transportation (“D.O.T.”) and the U. S. Nuclear Regulatory Commission, subject to the following provisions:
(1) If required by federal, state or local regulations, carrier will prepare designated route plans which will set forth the routes to be utilized in transporting shipment of hazardous materials, from the initial origins to the final destinations. The designated route will be the shortest practical route over the highways approved by the appropriate state or local agency for the transportation of hazardous materials, and any interstate highway not disapproved by a state or local agency with enforcement authority. If the total distance from the initial origin to the final destination via the designated route of movement exceeds 115 percent of the shortest mileage from initial origin to final destination, the distance in excess of 115 percent will be charged for at the rate of $8.00 per mile. All mileages shall be computed by use of Rand McNally MileMaker.

(2) When special permits authorizing the transportation of specific shipments of hazardous materials are required by federal, state or local regulations, the purchase costs of such permits will be paid by the carrier and collected as follows:
   The purchase costs of such permits, plus a service charge of $49.25 per permit, per state in which a permit is procured, shall be collected from the shipper or party requesting movement of the shipment.

(3) Any notation on the Bill of Lading which in any way limits or denies carrier access to the vehicle in which the shipment is loaded, shall be deemed by the carrier to require Exclusive Use of Vehicle services in accordance with the provisions of CNWY 199, Item 11, herein.

(4) Hazardous material (HM) shipments must be tendered on Con-way Freight’s Bill of Lading, “Uniform Straight,” “Straight Bill of Lading Short Form,” or “Straight” Bill of Lading forms as shown in NMF 100. Shipper shall comply with all applicable D.O.T. regulations regarding the transportation of hazardous materials, including identifying the shipment as being hazardous material, providing the appropriate description sequence of the hazardous material, providing emergency contact information, and properly packaging and labeling of the hazardous material.
   Fines and/or penalties which are imposed on the carrier as a result of the Shipper’s failure to meet D.O.T. requirements will be charged back to the Shipper who will reimburse carrier for all losses incurred.

(5) Hazardous materials and commodities in the categories listed below are embargoed from movement on carrier:
   (a) Class A Explosives (Division 1.1, 1.2, 1.5)
   (b) Class B Explosives (Division 1.3)
   (c) HRCQ Radioactive Materials (Class 7) (Radioactive materials moving in quantities designated as “Highway Route Controlled Quantities” (HRCQ))
   (d) Hazardous waste or material requiring an EPA Hazardous Waste Manifest, including any material described as a waste, such as radioactive waste, medical waste, or any other waste.
   (e) Etiologic Agents/Infectious Substances (Division 6.2)
   (f) Material poisonous by inhalation for hazard zone A.
   (g) Material poisonous by inhalation for hazard zone B when offered in a bulk package greater than 119 gallons
   (h) Carbon black material and its derivatives

(6) As used herein, hazardous materials means articles described in Title 49, CFR. When service is provided by carrier to transport materials defined under Title 49, CFR, an additional charge of $30.00 will be assessed to each shipment. When a shipment is accorded split delivery or stopping in transit for partial loading or unloading these charges will apply to each stop separately, wherever the service is performed.
Lineal Foot Application

Item 234

A lineal foot charge shall apply when a shipment, or combined portions thereof, meets all conditions of one of the following criteria:

- Criteria #1:
  - Equals or exceeds fourteen feet (14.0') of the length of a trailer: and
  - Equals or exceeds forty-nine inches (49.0") of the width of a trailer: and
  - Equals or exceeds fifty-one inches (51.0") of the height of a trailer.

or

- Criteria #2
  - Equals or exceeds one hundred twelve square feet (112.0 ft²) of the floor space of the trailer: and
  - Equals or exceeds fifty-one inches (51.0") of the height of a trailer.

Charges shall be computed by applying the following rate per mile:

<table>
<thead>
<tr>
<th>Miles</th>
<th>Per Mile Rate (in cents)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Less than 750</td>
<td>15 cents per lineal foot</td>
</tr>
<tr>
<td>750 but less than 1200</td>
<td>13 cents per lineal foot</td>
</tr>
<tr>
<td>1200 but less than 1800</td>
<td>10 cents per lineal foot</td>
</tr>
<tr>
<td>1800 or greater</td>
<td>8 cents per lineal foot</td>
</tr>
</tbody>
</table>

Example of over 1200 mile → 38 lineal feet * 10 cents = $3.80/mile (plus LTL fuel surcharge)

Conditions:

(a) Lineal feet will be determined as tendered from the customer or utilizing all trailer floor space as close to the nose of the trailer as possible. Handling units with a dimension which exceeds the door opening width of Con-way Freight standard ‘pup’ trailer and cannot be turned will not have the lineal foot rate determined as if they could be turned.

(b) The dimensions of each handling unit shall be calculated using the maximum length, width, and height.

(c) At the time of inspection, shipments that are loaded or tendered in such a manner that determining the total cube of each package/handling unit is impractical, or shipments loaded or tendered in such a manner that is operationally unsound to transfer or move, will have the lineal feet calculated on the lineal dimensions of the entire shipment as a whole regardless if one additional increment of the shipment can be loaded again.

(d) When the calculated lineal foot is less than 50% of a whole lineal foot, the rate shall be determined by rounding down to the whole lineal foot. If the calculated lineal feet is 50% or greater than a whole lineal foot, the rate shall be rounded up to the whole lineal foot.

(e) Mileage will be calculated based on the Rand McNally MileMaker.

(f) The CNWY 190 LTL Fuel Surcharge applies in addition to the per Mile Rate.

(g) Carrier personnel shall note the lineal foot on the shipping order, bill of lading, delivery receipt, other shipping document or within the Inspection Report and include the lineal feet of loading space the shipment occupies.

(h) Each shipment rated from this item will be subject to a minimum charge of $520.00 or otherwise applicable pricing provisions, whichever is greater. Each shipment rated from this item is subject to a maximum charge equal to the Volume Shipment Pricing as defined in Item 30 of this tariff if applicable.

(i) The provisions of this item will not apply when a shipment exceeds 15,000 pounds per 28 foot trailer or would exceed 15,000 pounds on a pro-rated basis. 15,000 lbs divided by 28 lineal feet equals 536 lbs per lineal foot. If the shipment exceeds this weight per lineal foot the provisions of Item 234 does not apply.

(j) This item will apply when, during one calendar day, two or more shipments are received from one shipper, at one origin address, destined to one consignee at the same destination delivery address on multiple bills of lading. when the shipments combined onto one bill of lading, qualify under the provisions of this item.
High Cost Delivery Surcharge  Item 235

**Section 1**
Shipments delivered to any ZIP/Postal Code referenced below will, in addition to all other applicable charges, be assessed a charge of $41.50 per shipment, or $5.25 per 100 pounds, whichever produces the greater amount, subject to a maximum charge of $110.75.

**All of British Columbia - All** postal codes beginning with the letter “V”

**Chicago Loop Area** – The following 5-digit ZIP Codes:
- 60601-60607, 60610, 60611, 60654, 60661, 60664, 60670, 60680, and 60681

**Downtown Atlanta** – The following 5-digit ZIP Codes: 30303, 30308-30310, 30312-30316, 30318, and 30334

**Greater Metro Boston Area** – The following 5-digit ZIP Codes:
- **Allston**
  - 02134
- **Brookline Village**
  - 02447
- **Hyde Park**
  - 02136
- **Somerville**
  - 02143-02145
- **Boston**
  - 02115-02117, 02120
  - 02138-02142, 02163
- **Charlestown**
  - 02129
- **Mattapan**
  - 02126
- **State House Boston**
  - 02132
- **Brighton**
  - 02121-02125
  - 02136-02137
- **Wentworth**
  - 02132
- **Dorchester**
  - 02217, 02222
- **Readville**
  - 02219
- **West Roxbury**
  - 02220
- **Downtown Boston**
  - 02135
- **Roslindale**
  - 02138
- **Winthrop**
  - 02139
- **East Boston**
  - 02445-02446
  - 02128
  - 02118-02120

**Massachusetts Cape Cod Area** – The following 3-digit ZIP Codes prefix: 025 and 026
- **Note:** ZIP Codes to Martha’s Vineyard, MA (02535, 02539, 02552, 02557, 02568, 02573, 02575) and Nantucket, MA (02554, 02564, 02584) are excluded from this item (see Item 237)

**Maryland Shore** - The following 5-digit ZIP Codes:
- **Betterman**
  - 21610
- **Ewell**
  - 21824
- **Oxford/Trappe Station**
  - 21654
- **Tilghman**
  - 21671
- **Bozman**
  - 2162
- **Chestetown**
  - 21620
- **Rock Hall**
  - 21661
- **Winterview/Nanicoke**
  - 21840
- **Church Creek**
  - 21622
- **Hoopers (Fishing Creek)**
  - 21634
- **Royal Oak**
  - 21665
- **Wingate**
  - 21675
- **Crapo**
  - 21626
- **Madison**
  - 21648
- **Sherwood**
  - 21663
- **Wittman**
  - 21677
- **Cristfield**
  - 21817
- **Marion Station**
  - 21838
- **St. Michaels**
  - 21663
- **Woolford**
  - 21669
- **Deal Island**
  - 21821
- **Neavitt**
  - 21652
- **Taylors Island**
  - 21652

**New Jersey Shore** - The following 5-digit ZIP Codes:
- **Atlantic City**
  - 08401, 08404-05
  - 087732
  - 08738
  - 07760
- **Atlantic Highlands**
  - 07716
  - 08752
  - 08402
  - 08243
- **Avalon**
  - 08202
  - 08732
  - 07750
  - 08751
<table>
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<th>Location</th>
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<th>Location</th>
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<tbody>
<tr>
<td>Barnegat Light</td>
<td>Lanoka Harbor</td>
<td>Normandy Beach</td>
<td>Stone Harbor</td>
</tr>
<tr>
<td>08006</td>
<td>08734</td>
<td>08739</td>
<td>08247</td>
</tr>
<tr>
<td>Brigantine</td>
<td>Lavallette</td>
<td>North Wildwood</td>
<td>Strathmere</td>
</tr>
<tr>
<td>08203</td>
<td>08735</td>
<td>08260</td>
<td>08248</td>
</tr>
<tr>
<td>Cape May</td>
<td>Long Beach Island</td>
<td>Ocean City</td>
<td>Townsend Inlet</td>
</tr>
<tr>
<td>08204</td>
<td>08008</td>
<td>08226</td>
<td>08243</td>
</tr>
<tr>
<td>Del Haven</td>
<td>Longport</td>
<td>Ocean Gate</td>
<td>Ventnor</td>
</tr>
<tr>
<td>08251</td>
<td>08403</td>
<td>08740</td>
<td>08406</td>
</tr>
<tr>
<td>Cape May Point</td>
<td>Manahawkin</td>
<td>Point Pleasant Beach</td>
<td>Wildwood</td>
</tr>
<tr>
<td>08212</td>
<td>08050</td>
<td>08742</td>
<td>08260</td>
</tr>
</tbody>
</table>

**Louisiana - All ZIP Codes within the 3-digit prefix of 700 and 701 and the following 5-digit ZIP Codes:**

<table>
<thead>
<tr>
<th>Location</th>
<th>Location</th>
<th>Location</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abita Springs</td>
<td>Galliano</td>
<td>Lacombe</td>
<td>Raceland</td>
</tr>
<tr>
<td>70420</td>
<td>70354</td>
<td>70445</td>
<td>70394</td>
</tr>
<tr>
<td>Bourg</td>
<td>Gheens</td>
<td>Larose</td>
<td>Saint Benedict</td>
</tr>
<tr>
<td>70343</td>
<td>70355</td>
<td>70373</td>
<td>70457</td>
</tr>
<tr>
<td>Chauvin</td>
<td>Gibson</td>
<td>Lockport</td>
<td>Schriever</td>
</tr>
<tr>
<td>70344</td>
<td>70356</td>
<td>70374</td>
<td>70395</td>
</tr>
<tr>
<td>Covington</td>
<td>Golden Meadow</td>
<td>Madisonville</td>
<td>Slidell</td>
</tr>
<tr>
<td>70433-70435</td>
<td>70357</td>
<td>70447</td>
<td>70458-70461, 70469</td>
</tr>
<tr>
<td>Cut Off</td>
<td>Grand Isle</td>
<td>Mandeville</td>
<td>Theriot</td>
</tr>
<tr>
<td>70345</td>
<td>70358</td>
<td>70448, 70470-70471</td>
<td>70397</td>
</tr>
<tr>
<td>Donner</td>
<td>Gray</td>
<td>Mathews</td>
<td>Thibodaux</td>
</tr>
<tr>
<td>70352</td>
<td>70359</td>
<td>70375</td>
<td>70301-70302, 70310</td>
</tr>
<tr>
<td>Dunlac</td>
<td>Houma</td>
<td>Montegut</td>
<td></td>
</tr>
<tr>
<td>70353</td>
<td>70360-70361, 70363-70364</td>
<td>70377</td>
<td></td>
</tr>
<tr>
<td>Folsom</td>
<td>Kraemer</td>
<td>Pearl River</td>
<td></td>
</tr>
<tr>
<td>70437</td>
<td>70371</td>
<td>70452</td>
<td></td>
</tr>
</tbody>
</table>

**Points On The San Francisco Peninsula** – All ZIP codes within the 3-digit prefix of 941 and the following 5-digit ZIP Codes:

<table>
<thead>
<tr>
<th>Location</th>
<th>Location</th>
<th>Location</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atherton</td>
<td>Daly City</td>
<td>Portola Valley</td>
<td>San Mateo</td>
</tr>
<tr>
<td>94027</td>
<td>94014-94015</td>
<td>94028</td>
<td>94401-94404</td>
</tr>
<tr>
<td>Belmont</td>
<td>Menlo Park</td>
<td>Redwood City</td>
<td>South San Francisco</td>
</tr>
<tr>
<td>94002</td>
<td>94025-94027</td>
<td>94061-94063, 94065</td>
<td>94080</td>
</tr>
<tr>
<td>Brisbane</td>
<td>Millbrae</td>
<td>San Bruno</td>
<td></td>
</tr>
<tr>
<td>94005</td>
<td>94030</td>
<td>94066</td>
<td></td>
</tr>
<tr>
<td>Burlingame</td>
<td>Pacifica</td>
<td>San Carlos</td>
<td></td>
</tr>
<tr>
<td>94010</td>
<td>94044</td>
<td>94070</td>
<td></td>
</tr>
</tbody>
</table>

**Greater Downtown Los Angeles and Hollywood, CA, Area** - The following 5-digit ZIP Codes:

<table>
<thead>
<tr>
<th>Location</th>
<th>Location</th>
<th>Location</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bel Air / Bel Air Hills (LA)</td>
<td>Los Feliz / Griffith Park (LA)</td>
<td>Santa Monica</td>
<td></td>
</tr>
<tr>
<td>90024, 90077, and 90096</td>
<td>90027</td>
<td>90401-90405</td>
<td></td>
</tr>
<tr>
<td>Beverly Hills</td>
<td>Malibu</td>
<td>Topanga</td>
<td></td>
</tr>
<tr>
<td>90210-90212</td>
<td>90263 and 90265</td>
<td>90290</td>
<td></td>
</tr>
<tr>
<td>Century City</td>
<td>Mar Vista (LA)</td>
<td>Venice</td>
<td></td>
</tr>
<tr>
<td>90067</td>
<td>90066</td>
<td>90291-90296</td>
<td></td>
</tr>
<tr>
<td>Culver City</td>
<td>Marina Del Rey</td>
<td>Westchester</td>
<td></td>
</tr>
<tr>
<td>90230 and 90232</td>
<td>90292</td>
<td>90045</td>
<td></td>
</tr>
<tr>
<td>Hollywood</td>
<td>Pacific Palisades</td>
<td>West Los Angeles</td>
<td></td>
</tr>
<tr>
<td>90202 and 90068</td>
<td>90272</td>
<td>90025</td>
<td></td>
</tr>
<tr>
<td>Los Angeles</td>
<td>Playa Del Rey</td>
<td>West Hollywood</td>
<td></td>
</tr>
<tr>
<td>90004, 90005, 90010, 90012-</td>
<td>90293</td>
<td>90038, 90046, 90048, and</td>
<td></td>
</tr>
<tr>
<td>90017, 90020, 90026, 90029,</td>
<td>90294</td>
<td>90069</td>
<td></td>
</tr>
<tr>
<td>90035, 90036, 90049, 90064,</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>and 90071</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**South Carolina Island Communities** - The following 5-digit ZIP Codes:
- Bluffton
- Hilton Head
  - 29909-29910
  - 29925, 29926, 29928, 29938

**Upstate New York** – All ZIP Codes with the 3-digit prefix of 124 and 127 and the following 5-digit ZIP Codes:

<table>
<thead>
<tr>
<th>Location</th>
<th>ZIP Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adirondack</td>
<td>12808, 12810, 12811</td>
</tr>
<tr>
<td>Athol</td>
<td>12810, 12812</td>
</tr>
<tr>
<td>Bakers Mills</td>
<td>12811, 12812</td>
</tr>
<tr>
<td>Blue Mountain Lake</td>
<td>12812, 12814</td>
</tr>
<tr>
<td>Bolton Landing</td>
<td>12814, 12816</td>
</tr>
<tr>
<td>Brant Lake</td>
<td>12815, 12816</td>
</tr>
<tr>
<td>Chestertown</td>
<td>12817, 12818</td>
</tr>
<tr>
<td>Clemons</td>
<td>12819, 12820</td>
</tr>
<tr>
<td>Cleverdale</td>
<td>12821, 12822</td>
</tr>
<tr>
<td>Comstock</td>
<td>12821, 12822</td>
</tr>
<tr>
<td>Corinth</td>
<td>12822</td>
</tr>
</tbody>
</table>

**Washington Island, WI** – ZIP Code 54246

**Greater Metro Washington, DC**

Note: Shipments delivered to any ZIP Code referenced below will, in addition to all other applicable charges, be assessed a charge of $61.25 per shipment, or $11.00 per 100 pounds, whichever produces the greater amount, subject to a maximum charge of $157.25. This applies only to shipments that are rated on tariffs using rates other than CNWY-599 or HVY-599 (or versions derived from these rates) base rates in effect on date of shipment. Otherwise the regular fee applies.

1) **Washington, D.C.** - All ZIP Codes with 3-digit prefix of 200, 202, 203, 204, and 205

2) **Maryland** – the following 5-digit ZIP Codes:

<table>
<thead>
<tr>
<th>Location</th>
<th>ZIP Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andrews Air Force Base</td>
<td>20762, 20763</td>
</tr>
<tr>
<td>Bethesda</td>
<td>20810-20811, 20813-20817</td>
</tr>
<tr>
<td>Capitol Heights</td>
<td>20743, 20744</td>
</tr>
<tr>
<td>Chester</td>
<td>21619, 20781-20785</td>
</tr>
<tr>
<td>Cheverly</td>
<td>20784-20785</td>
</tr>
<tr>
<td>Fort Washington</td>
<td>20744, 20745</td>
</tr>
<tr>
<td>Grasonville</td>
<td>21638, 20770-20771</td>
</tr>
<tr>
<td>Hyattsville</td>
<td>20781-20785, 20895</td>
</tr>
<tr>
<td>Kensington</td>
<td>20895, 20896</td>
</tr>
<tr>
<td>Potomac</td>
<td>20854</td>
</tr>
<tr>
<td>Riverdale</td>
<td>20737-20738</td>
</tr>
<tr>
<td>Rockville</td>
<td>20847-20855, 20857, 20859</td>
</tr>
<tr>
<td>Silver Spring</td>
<td>20901-20908, 20910-20916,</td>
</tr>
<tr>
<td>Stevensville</td>
<td>20918, 20993, 20997</td>
</tr>
<tr>
<td></td>
<td>21666</td>
</tr>
</tbody>
</table>
Section 2

Shipments delivered to any ZIP Code referenced below will, in addition to all other applicable charges, be assessed a charge of $41.50 per shipment, or $5.25 per 100 pounds, whichever produces the greater amount, subject to a maximum charge of $110.75. This applies only to shipments that are rated on tariffs using rates other than CNWY-599 or HVY-599 (or versions derived from these rates) base rates in effect on date of shipment.

Downtown Philadelphia – The following 5-digit ZIP Codes: 19101-19107

Greater NYC and adjacent NJ Area – All ZIP Codes with the 3-digit prefix of: 100-108, 110-119, 070-073, and 076

Greater Seattle/Tacoma, WA Area - All ZIP Codes with 3-digit prefix of 980, 981, 983, and 984 and the following 5-digit ZIP Codes including all or a portion of the city’s name:

<table>
<thead>
<tr>
<th>Allyn</th>
<th>Lilliwaup</th>
<th>Skykomish</th>
</tr>
</thead>
<tbody>
<tr>
<td>98524</td>
<td>98555</td>
<td>98288</td>
</tr>
<tr>
<td>Baring</td>
<td>Littlerock</td>
<td>Snohomish</td>
</tr>
<tr>
<td>98224</td>
<td>98566</td>
<td>98290-98291, 98296</td>
</tr>
<tr>
<td>Belfair</td>
<td>McKenna</td>
<td>Startup</td>
</tr>
<tr>
<td>98528</td>
<td>98558</td>
<td>98293, 98294</td>
</tr>
<tr>
<td>East Olympia</td>
<td>Monroe</td>
<td>Sultan</td>
</tr>
<tr>
<td>98540</td>
<td>98272</td>
<td>98294</td>
</tr>
<tr>
<td>Everett</td>
<td>Mukilteo</td>
<td>Tahuya</td>
</tr>
<tr>
<td>98201, 98203-98208, 98213</td>
<td>98275</td>
<td>98588</td>
</tr>
<tr>
<td>Gold Bar</td>
<td>Olympia</td>
<td>Tenino</td>
</tr>
<tr>
<td>98251</td>
<td>98507-98509, 98511-98513,</td>
<td>98589</td>
</tr>
<tr>
<td>Grapeview</td>
<td>98516, 98599</td>
<td>Tumwater</td>
</tr>
<tr>
<td>98546</td>
<td>Rainier</td>
<td>98501, 98511, 98512</td>
</tr>
<tr>
<td>Hoodspor</td>
<td>98576</td>
<td>Union</td>
</tr>
<tr>
<td>98548</td>
<td>Roy</td>
<td>98592</td>
</tr>
</tbody>
</table>
Homeland Security  
Item 236

The Con-way Freight Homeland Security Fee will apply on all shipments moving across the Canada / U.S. border (both northbound and southbound). The fee will be $18.75 (U.S. Dollars) per shipment.

Island Delivery  
Item 237

In addition to all other applicable rates and charges, Con-way Freight will assess a fee of $136.00 per shipment on all shipments with the following destinations:

Shelter Island, NY 11964  
Shelter Island Heights, NY, 11965  
Dauphin Island, AL 36528  
Ocracoke, NC 27960  
Isleboro, ME 04848  
Northhaven, ME 04853  
Vinalhaven, ME 04863  
Boca Grande, FL 33921  
Captiva, FL 33924  
Sanibel, FL 33957  
Deer Harbor, WA 98243  
Eastsound, WA 98245  
Lopez Island, WA 98261  
Olga, WA 98279  
North Padre Island, TX 78373  
Martha’s Vineyard, MA 02535, 02539, 02552, 02557, 02568, 02573, 02575  
Drummond Island, MI 49726  
Pensacola Beach, FL 32561  
Orcas, WA 98280  
Shaw Island, WA 98286  
San Juan Island, WA 98250  
Waldron Island, WA 98297  
Stuart Island, WA 98250  
Decatur Island, WA 98261  
Blakely Island and Cypress Island, WA 98222  
Lummi Island, WA 98262  
Point Roberts, WA 98281  
Bainbridge Island, WA 98110  
Anderson Island, WA 98303  
Vashon Island, WA 98070  
Avalon, CA 90704  
Johns Island and Kiawah Island, SC 29455  
Nantucket, MA 02554, 02564, 02584  
Newfoundland Island, Canada

Excessive Length Shipments  
Item 238

Shipments consisting of article(s) 14 feet or greater in length will be subject to a charge of $91.75 per shipment. This is in addition to all other applicable rates and charges. This item will not apply on shipments subject to Exclusive use, Lineal Foot, or Truckload rated shipments.

Weighing of Shipments  
Item 239

SECTION 1—Weight not on Bill of Lading

If shipper fails to indicate a weight of their shipment on the original bill of lading, carrier will weigh the shipment and charge a fee of $25.75 per shipment to perform this service. This fee will also be assessed should shipper or consignee request that carrier weigh or reweigh a shipment for any reason.
SECTION 2—Reweigh of Shipment

(1) In the event carrier reweighs the shipment and the difference in weight is an increase of 50 pounds or greater than the weight stated on the bill of lading and the increase in weight results in increased linehaul charges of $1.00 or more, a reweigh fee of $25.75 applies plus all applicable freight, fuel surcharge, and accessoril charges will be modified accordingly.

(2) In the event the carrier applies a reweigh correction pursuant to paragraph (1) above to a mixed commodity shipment, the difference between the actual weight and the stated weight will be calculated at the rate of the highest classed article in the shipment.

Blind Shipments  Item 241

A blind shipment is when a third party controls the movement of the freight but does not want the shipper or consignee to know the name of the other. The following conditions must be met:

- Two bills of lading are required and both must be Prepaid.
- A charge of $101.00 will apply in conjunction with all other applicable charges.
- Section 7 of the Bill of Lading cannot be signed.
- Con-way Freight will not ensure the confidentiality of the transaction.
- The party requesting the service must have established credit.
- The actual shipper name and address consigned to the applicable Con-way Freight service center must be annotated on the original bill of lading.
- The corrected bill of lading will identify Con-way Freight as the shipper with the shipper's state/province and zip/postal code and the actual consignee name and address.
- The corrected bill of lading must reflect a Third Party; which must have an account and established credit with Con-way Freight.
- The invoice is generated from the Corrected bill of lading and Corrected bill of lading charges shall not apply.
- Freight bill will reference corrected bill of lading info and the original bill of lading pro number.

Lumper Service Processing Fee  Item 242

When carrier is required to utilize a third party to load or unload the carrier’s vehicle the following will apply:

- Carrier will not accept any liability or be responsible for damage or injury caused by any act or omission of the third party in performing the services referenced herein.
- A charge of $29.00 per shipment will be added for the third party “lumper” service.
- The party responsible for the freight charges shall also be responsible for the charges accrued under this item.
### Abbreviations and Reference Marks — Item 999

**Explanations**

<table>
<thead>
<tr>
<th>Abbreviations</th>
<th>Explanations</th>
</tr>
</thead>
<tbody>
<tr>
<td>AQ</td>
<td>Any Quantity</td>
</tr>
<tr>
<td>Assoc.</td>
<td>Association</td>
</tr>
<tr>
<td>BOL</td>
<td>Bill of Lading</td>
</tr>
<tr>
<td>BT</td>
<td>Bill To</td>
</tr>
<tr>
<td>CFR</td>
<td>Code of Federal Regulations</td>
</tr>
<tr>
<td>COD</td>
<td>Collect on Delivery</td>
</tr>
<tr>
<td>CAN or CANS</td>
<td>Canadian Dollar</td>
</tr>
<tr>
<td>COL</td>
<td>Collect freight charges on a shipment</td>
</tr>
<tr>
<td>Col.</td>
<td>Column</td>
</tr>
<tr>
<td>CNWY</td>
<td>Con-way Freight Inc.</td>
</tr>
<tr>
<td>CWQE</td>
<td>Con-way Freight - Canada</td>
</tr>
<tr>
<td>Cont.</td>
<td>Continued</td>
</tr>
<tr>
<td>Corp.</td>
<td>Corporation</td>
</tr>
<tr>
<td>Cwt.</td>
<td>100 pounds (hundred weight)</td>
</tr>
<tr>
<td>Cy.</td>
<td>County</td>
</tr>
<tr>
<td>HGB</td>
<td>Household Goods Carriers Bureau</td>
</tr>
<tr>
<td>Inc.</td>
<td>Incorporated</td>
</tr>
<tr>
<td>KD</td>
<td>Knocked Down</td>
</tr>
<tr>
<td>KDF</td>
<td>Knocked Down Flat</td>
</tr>
<tr>
<td>Lbs.</td>
<td>Pounds</td>
</tr>
<tr>
<td>LTL</td>
<td>Less than Truckload</td>
</tr>
<tr>
<td>M</td>
<td>Thousand Pounds</td>
</tr>
<tr>
<td>MC</td>
<td>Minimum Charge</td>
</tr>
<tr>
<td>Min.</td>
<td>Minimum</td>
</tr>
<tr>
<td>Min. Wt.</td>
<td>Minimum Weight</td>
</tr>
<tr>
<td>NMFTA</td>
<td>National Motor Freight Traffic Association, Inc.</td>
</tr>
<tr>
<td>NMFC</td>
<td>National Motor Freight Classification</td>
</tr>
<tr>
<td>(nc)</td>
<td>An identical commodity description does not appear in NMF 100</td>
</tr>
<tr>
<td>No.</td>
<td>Number</td>
</tr>
<tr>
<td>NOI</td>
<td>Not otherwise more specifically described in NMFC</td>
</tr>
<tr>
<td>NOS</td>
<td>Not otherwise specified herein</td>
</tr>
<tr>
<td>PCF or pcf</td>
<td>Pounds per cubic foot</td>
</tr>
<tr>
<td>PPD</td>
<td>Prepaid freight charges on a shipment</td>
</tr>
<tr>
<td>SU</td>
<td>Set-up</td>
</tr>
<tr>
<td>TL</td>
<td>Truckload</td>
</tr>
<tr>
<td>US or U.S.</td>
<td>United States</td>
</tr>
<tr>
<td>U.S.D.O.T.</td>
<td>United States Department of Transportation</td>
</tr>
<tr>
<td>USPS</td>
<td>United States Postal Service</td>
</tr>
<tr>
<td>TP</td>
<td>Third-Party</td>
</tr>
<tr>
<td>TPB</td>
<td>Third-Party Billing</td>
</tr>
<tr>
<td>Viz. or Colon</td>
<td>As follows (Namely)</td>
</tr>
<tr>
<td>Vol.</td>
<td>Volume</td>
</tr>
<tr>
<td>Wt.</td>
<td>Weight</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Reference Mark</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>%</td>
<td>Percent</td>
</tr>
<tr>
<td>c/o</td>
<td>Care Of</td>
</tr>
<tr>
<td>*</td>
<td>Reference Footnote</td>
</tr>
</tbody>
</table>
✓ LARGEST SINGLE NETWORK IN THE INDUSTRY
✓ DELIVERY TO OVER 99% OF ALL US ZIP CODES
✓ MORE NEXT-DAY AND 2-DAY LANES THAN ANY OTHER CARRIER
✓ FASTEST LTL TRANSIT TIMES